

# Half Yearly Report (Un-Audited)

For the Period ended June 30, 2015

**KSB Pumps Company Limited** 



## **Contents**

	Page
Company Information	2
Sales Offices	3
Directors' Review	4
Auditors' Report to the Members on Review of Condensed Interim Financial Information	5
Condensed Interim Balance Sheet	6
Condensed Interim Profit and Loss Account	8
Condensed Interim Statement of Comprehensive Income	9
Condensed Interim Cash Flow Statement	10
Condensed Interim Statement of Changes in Equity	11
Notes to and Forming Part of the Condensed Interim Financial Information	12

## **Company Information**

**Board of Directors** 

Tonjes Cerovsky Mohammad Masud Akhtar Sajid Mahmood Awan Dr. Matthias Beth Rahat Kaunain Hassan Hasan Aziz Bilgrami Syed Hyder Ali Jamal Nasim Chairman Managing Director

(Nominee NIT)

**Company Secretary** 

Sajid Mahmood Awan

Management

Mohammad Masud Akhtar Sajid Mahmood Awan Syed Tariq Ali Chief Executive Officer Finance, Administration & Corporate Affairs Operations

**Auditors** 

A.F. Ferguson & Co.

A.I. I ergusori & co.

**Legal Advisors** Mandviwala & Zafar

Bankers

Allied Bank Limited Bank Alfalah Limited Deutsche Bank AG Habib Bank Limited MCB Bank Limited National Bank Of Pakistan NIB Bank Limited United Bank Limited **Chartered Accountants** 

**Audit Committee** 

Hasan Aziz Bilgrami Dr. Matthias Beth Syed Hyder Ali Chairman Member Member

**Secretary Audit Committee** 

Saeed Hussain

**HR & R Committee** 

Rahat Kaunain Hassan Syed Hyder Ali Mohammad Masud Akhtar Chairperson Member Member

**Registered Office** 

16/2 Sir Aga Khan Road, Lahore - 54000. Ph: (042) 36304173, 36370969 Fax: (042) 36368878, 36366192 Email: info@ksb.com.pk

Works

Hazara Road, Hassanabdal Ph: (057) 2520236 Fax: (057) 2520237 Email: info@ksb.com.pk

**Share Registrar** 

Central Depository Company of Pakistan Limited CDC House, 99-B, Block B, SMCHS Shahra-e-Faisal, Karachi-74000 Tel: (021) 111-111-500

Fax: (021) 34326053

Comprehensive Income

## **Sales Offices**

### Lahore

16/2 Sir Aga Khan Road Lahore. Ph: (042) 111 572 786, 36304173 Fax: (042) 36366192, 36368878 Email: info@ksb.com.pk

### Multan

Golden Heights, Nusrat Road, Multan. Ph: (061) 111 572 786 Fax: (061) 4541784 Email: ksbmul@ksb.com.pk

### Rawalpindi

309, A3 Peshawar Road, Westridge 1, Opp. Valley Clinic, Rawalpindi. Ph: (051) 111 572 786 Fax: (051) 5472612 Email: ksbrwp@ksb.com.pk

#### Karachi

307 & 308, 3rd Floor Parsa Tower, Block 6, PECHS Shahrah-e-Faisal, Karachi Ph: (021) 111 572 786 Fax: (021) 34388302 Email: ksbkhi@ksb.com.pk

## **Peshawar**

3rd Floor, Mall Tower, 35 The Mall, Peshawar Cell: 0300-5895289 Ph: 091-5285679

Fax: 091-5278919

Email: franchise.kpk@ksb.com.pk

## **KSB Partners**

Sr	Channel	City	Location	Status	Province	Partners	Contact#	Office Landline	Fax	Email
1	Dominar Engineers	Lahore	65-A Ferozpur Road, Link Samanabad Road, near LOS	KSB Partners	Punjab	Hammad Malik/ Syed Mehdi	0302-8744449/8	042-37500078	042-37500078	hammad.malik@de.com.pk
2	Industrial Development & Engineering Associates	Karachi	20-C Mezzanine Floor, Indus Center, 14th Com st. PH-II, DHA	KSB Partners	Sindh	Saquib Khawaja	0300-8203077	021-35390481/2	021-35390483	saquib@idea.com.pk
3	Wali Muhammad & Co.	Quetta	Zonkiram Road near mellennium Mall	KSB Partners	Balochistan	Wali Muhammad	0300-8387668	081-2829635	081-2829635	gulistanmachinery@yahoo.com
4	Pak Atlantis Pumps	Peshawar	3rd floor, Mall Tower, 35- The Mall, Peshawar Cantt	KSB Partners	КРК	Arbab Bilal Ahmad/ Atif Javed	0308-5053175/ 0345-5555939	091-5285679	091-5278919	pakatlantis@gmail.com
5	Pak Atlantis Pumps	Rawalpindi	309, A3 Peshawar Road, Westridge 1, Opp. Valley Clinic, Rawalpindi	KSB Partners	Punjab	Arbab Bilal Ahmad/ Atif Javed	0345-5555939	051-5491413	051- 5491237	pakatlantis@gmail.com

## **Directors' Review**

I am pleased to present the financial statements of KSB Pumps Company Limited for the half year ended June 30, 2015.

Pakistan's economy maintained the growth momentum in the current fiscal year. GDP remained 4.24% and CPI inflation fell to 4.53%. Downside risks like energy constraints and security challenges in the country still prevail. However, overall security situation has improved as a result of continued successful operation by the law enforcement agencies. Steps to reduce energy shortage have also been taken which are expected to produce results in coming years. Overall outlook of the economy presents better growth prospects in future. Even better economic growth is expected in the region after planned economic corridor activities and lifting of sanctions over Iran.

During the current period, performance of KSB Pakistan remained excellent in all aspects. Order intake has shown a significant increase of 38% over corresponding period of last year. Turnover remained PKR 1.9 billion, an increase of 34% over previous year. Resultantly, the company has earned profit before tax of PKR 174 million, a substantial growth of 69% over corresponding period. Earnings per share increased to Rs. 9.65 as compared to Rs. 5.23 for 1st half of year 2014.

Improved activity in public sector has resulted into ever highest order intake for this segment. Industry segment, after a moderate first half, has favourable prospects for the remaining part of the year. Building Services has also shown tremendous growth and KSB Pakistan has secured few iconic projects. After amicable settlement with government, Clean Drinking Water for All (CDWA) project has been revived with a reduced scope. Execution is planned to be completed in the current year. KSB Pakistan has recently been awarded another mega project of water filtration by Punjab Saaf Pani Company, giving us opportunity to further strengthen our diversified business lines. Having promising opportunities in market and healthy orders in hand, KSB Pakistan anticipates to secure remarkable numbers of orders intake and revenue in year 2015.

KSB Pakistan has successfully completed ISO certification audit conducted by TUV Rheinland Cert GmbH, Germany. This is an acknowledgment of our continued efforts and commitment to provide sustainable quality products and services compliant with specified standards.

I congratulate our committed team on achieving the business targets in 1st half and hope the year 2015 to be another successful year for KSB Pakistan and its stakeholders.

**Mohammad Masud Akhtar** 

Managing Director

August 21, 2015 Lahore, Pakistan Auditors' Report 5

# Auditors' Report to the Members on Review of Condensed Interim Financial Information

#### Introduction

We have reviewed the accompanying condensed interim balance sheet of KSB Pumps Company Limited as at June 30, 2015 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement and condensed interim statement of changes in equity for the half year then ended (here-in-after referred to as the "condensed interim financial information"). Management is responsible for the preparation and presentation of this condensed interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this condensed interim financial information based on our review. The figures of the condensed interim profit and loss account and condensed interim statement of comprehensive income for the quarters ended June 30, 2015 and 2014 have not been reviewed, as we are required to review only the cumulative figures for the half year ended June 30, 2015.

### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review nothing has come to our attention that causes us to believe that the accompanying interim financial information as of and for the half year ended June 30, 2015 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

Affrein & la.
Chartered Accountants

Name of engagement partner: Hammad Ali Ahmad

Lahore, August 21, 2015

## **Condensed Interim Balance Sheet (Un-audited)**

As at June 30, 2015

Note EQUITY AND LIABILITIES	June 30, 2015 (Un-audited) (Rupees in	December 31, 2014 (Audited) h thousand)
SHARE CAPITAL AND RESERVES		
<b>Authorised capital</b> 15,000,000 (2014: 15,000,000) Ordinary shares of Rs 10 each	150,000	150,000
Issued, subscribed and paid up capital 13,200,000 (2014: 13,200,000) Ordinary shares of Rs 10 each General reserve Unappropriated profit	132,000 903,000 127,915	132,000 787,000 182,515
NON CURRENT LIABILITIES	1,162,915	1,101,515
Employees' retirement and other benefits Deferred taxation	53,581 23,870	52,973 26,220
CURRENT LIABILITIES	77,451	79,193
Short term finances - secured Trade and other payables 5 Provisions for other liabilities and charges Accrued finance cost	230,757 1,736,540 29,776 4,535	529,272 1,130,307 55,366 11,734
CONTINGENCIES AND COMMITMENTS 6	2,001,608	1,726,679
	3,241,974	2,907,387

The annexed notes 1 to 14 form an integral part of this condensed interim financial information.

	Note	June 30, 2015 (Un-audited) (Rupees in	December 31, 2014 (Audited) thousand)
ASSETS		·	
NON-CURRENT ASSETS			
Property, plant and equipment Investment property Intangible assets Capital work-in-progress Long-term loans and deposits	7	357,795 906 930 26,320 12,743	354,761 1,013 853 7,669 12,463
		398,694	376,759
CURRENT ASSETS			
Stores, spares and loose tools Stock-in-trade Trade debts Advances, deposits, prepayments and other receivables Cash and bank balances	8	55,573 567,643 1,516,242 467,342 236,480	50,121 488,229 1,216,728 409,517 366,033
		2,843,280	2,530,628
		3,241,974	2,907,387

Jan Van Director

**Balance Sheet** 

Profit & Loss

Chief Executive

Notes

7

## **Condensed Interim Profit and Loss Account (Un-audited)**

For the half year ended June 30, 2015

		Quarter ended		Half year ended	
		June 30,	June 30,	June 30,	June 30,
		2015	2014	2015	2014
	Note		(Rupees in	thousand)	
Sales		1,090,872	771,189	1,892,271	1,409,869
Cost of sales	9	(817,799)	(580,153)	(1,453,493)	(1,067,505)
C051 0. 5u.c5		(0.17,22)	(300).33)	(1,100,100)	(1,007,000)
Gross profit		273,073	191,036	438,778	342,364
Distribution and marketing expenses		(93,143)	(66,055)	(159,480)	(128,286)
Administrative expenses		(44,181)	(55,127)	(89,293)	(100,024)
Other operating expenses		(14,515)	(14,229)	(19,643)	(19,746)
Other operating income		3,919	25,170	23,458	28,438
D		125 152		102.020	122.746
Profit from operations		125,153	80,795	193,820	122,746
Finance costs		(11,711)	(9,689)	(19,996)	(19,583)
Finance costs		(11,711)	(9,069)	(19,990)	(19,363)
Profit before taxation		113,442	71,106	173,824	103,163
		,	, ,,,,,,	.,5,62.	1037103
Taxation	4	(27,102)	(24,083)	(46,424)	(34,073)
Profit for the period		86,340	47,023	127,400	69,090
Earnings per share - basic & diluted	Rupees	6.54	3.56	9.65	5.23

Appropriations have been reflected in the Statement of Changes in Equity.

The annexed notes 1 to 14 form an integral part of this condensed interim financial information.

Jane Non-

Chief Executive

## **Condensed Interim Statement of Comprehensive Income (Un-audited)**

For the half year ended June 30, 2015

	Quarter ended		Half yea	r ended
	June 30, 2015	June 30, 2014 (Rupees in t	<b>June 30, 2015</b> :housand)	June 30, 2014
Profit for the period	86,340	47,023	127,400	69,090
Items that will not be reclassified to profit or loss				
Remeasurement of retirement benefit plans - net of tax	-	964	-	964
Items that may be reclassified to profit or loss				
Other comprehensive income - net of tax	-	-	-	-
Total comprehensive income for the period	86,340	47,987	127,400	70,054

The annexed notes 1 to 14 form an integral part of this condensed interim financial information.

Jewe Van

## **Condensed Interim Cash Flow Statement (Un-audited)**

For the half year ended June 30, 2015

	Half yea	ar ended
	June 30,	June 30,
	2015	2014
Note	(Rupees ir	thousand)
Cash flows from operating activities		
Cash generated from operations 11	346,541	197,967
Finance costs paid	(27,195)	(17,664)
Taxes paid	(28,133)	(25,195)
Employees' retirement and other benefits paid	(9,112)	(9,760)
Net (increase)/ decrease in long term loans and deposits	(280)	2,368
Net cash generated from operating activities	281,821	147,716
Cash flows from investing activities		
Fixed capital expenditure	(56,689)	(49,860)
Proceeds from sale of property, plant and equipment	7,500	1,416
Net cash used in investing activities	(49,189)	(48,444)
Cash flows from financing activities		
Dividend paid	(63,670)	(51,056)
Net cash used in financing activities	(63,670)	(51,056)
Net increase in cash and cash equivalents	168,962	48,216
Cash and cash equivalents at the beginning of the period	(163,239)	(99,313)
Cash and cash equivalents at the end of the period 12	5,723	(51,097)

The annexed notes 1 to 14 form an integral part of this condensed interim financial information.

Jan Van Director

Notes

## **Condensed Interim Statement of Changes in Equity (Un-audited)**

For the half year ended June 30, 2015

	Share capital	General reserves	Unappropriated profit	Total
		(Rupees in	(Rupees in thousand)	
Balance as at January 1, 2014	132,000	682,000	159,149	973,149
Final dividend for the year ended December 31, 2013 Rs 4 per share	-	-	(52,800)	(52,800)
Total comprehensive income for the period	-	-	70,054	70,054
Transfer to general reserve	-	105,000	(105,000)	-
Balance as at June 30, 2014 (unaudited)	132,000	787,000	71,403	990,403
Total comprehensive income for the period	-	-	111,112	111,112
Balance as at December 31, 2014	132,000	787,000	182,515	1,101,515
Final dividend for the year ended December 31, 2014 Rs 5 per share	-	-	(66,000)	(66,000)
Total comprehensive income for the period	-	-	127,400	127,400
Transfer to general reserve	-	116,000	(116,000)	-
Balance as at June 30, 2015 (unaudited)	132,000	903,000	127,915	1,162,915

The annexed notes 1 to 14 form an integral part of this condensed interim financial information.

Jack Vos

## **Notes to and Forming Part of the Condensed Interim Financial Information**

For the half year ended June 30, 2015 (Un-audited)

#### 1. Legal status and nature of business

KSB Pumps Company Limited (a KSB group company) 'The Company' was incorporated in Pakistan on July 18, 1959 under the Companies Act, 1913 (now the Companies Ordinance, 1984) and is listed on the Karachi and Lahore Stock Exchanges. The Company is a subsidiary of KSB Aktiengesellschaft and principally engaged in the manufacture and sale of industrial pumps, valves, castings and related parts. The registered office of the Company is situated at KSB Building, Sir Aga Khan Road, Lahore.

## 2. Basis of preparation

This condensed interim financial information is unaudited and has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 - 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984 and is being submitted to the shareholders in accordance with Section 245 of Companies Ordinance, 1984. In case where the requirements differ, the provisions of or directives issued Companies Ordinance, 1984 have been followed. The figure for the half year ended June 30, 2015 have been subjected to limited scope review as required by above-mentioned section of the Companies Ordinance, 1984. This condensed interim financial information does not include all information required for annual financial statements and therefore should be read in conjugation with the annual financial statements for the year ended December 31, 2014.

#### 3. Accounting Policies

The accounting policies adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of preceding annual published financial statements of the company for the year ended December 31, 2014 except as described below:

### 3.1 Standards, amendments and interpretations to published standards effective in current period

The following standards are effective from current period but do not have a material impact on the company's interim financial information;

- IFRS 13, 'Fair Value Measurement'

Standards or interpretations:

## 3.2 Standards, amendments and interpretations to existing standards applicable to the company not yet effective

The following amendments and interpretations to existing standards have been published and are mandatory for the company's interim financial information;

Effective date (accounting periods

#### beginning on or after) Amendment to IAS 16, 'Property, plant and equipment' and IAS 38/Intangible assets', on depreciation and amortization January 1, 2016 Annual improvement to IAS 34, 'Interim financial reporting' regarding disclosure of information January 1, 2016 Annual improvement to IFRS 7, 'Financial instruments: Disclosures', (with consequential 'amendments to IFRS 1) regarding servicing contracts. January 1, 2016 Annual improvement to IAS 19, 'Employee benefits' regarding discount rates. January 1, 2016 IFRS 15 'Revenue from contracts with customers' January 1, 2017 IFRS 9'Financial instruments' January 1, 2018

## 3.3 Standards, amendments and interpretations to published standards effective in current period not relevant to company

There are certain standards, amendments to the approved accounting standards and interpretations that are mandatory for the company's accounting periods beginning on or after January 1, 2015 but are considered not to be relevant or to have any significant effect on the company's operations and are, therefore, not detailed in this condensed interim financial information.

Balance Sheet Profit & Loss Comprehensive Income Cash Flow Statement of Changes Notes 13

### 4. Taxation

- **4.1** Income tax expense is recognised based on management's best estimate of the weighted average annual income tax rate expected for the full financial year.
- **4.2** Finance Act, 2015 introduced income tax at the rate of 10% on undistributed reserves where such reserves of the company are in excess of its paid up capital and the company derives profits for a tax year but does not distribute requisite cash dividend within six months of the end of the said tax year. Liability in respect of such income tax, if any, is recognised when the prescribed time period for distribution of dividend expires.

## 5. Trade and other payables

Trade creditors include amount due to holding company of Rs. 40.614 million (December 2014: 25.611 million) and associated undertakings of Rs. 18.787 (December 2014: 8.908 million).

## 6. Contingencies and commitments

## 6.1 Contingencies

The company has obtained bank guarantees of Rs. 871.868 million (December 2014: Rs 639.732 million) against the performance of various contracts.

## 6.2 Commitments

Letters of credit other than for capital expenditure amount to Rs. 126.790 million (December 2014: Rs. 98.471 million).

June 30 December 31

			June 30,	December 31,
			2015	2014
			(Un-audited)	(Audited)
		Note		thousand)
7.	Property, plant and equipment		( )	,
	Opening book value		354,761	297,225
	Add: Additions/transfers during the period	7.1	37,463	124,457
	, taan , taantons, transiers aaning the period	,	57,105	
			392,224	421,682
			372,224	421,002
	Less: Disposal during the period (at book value)		(4,385)	(8,154)
	Depreciation charged during the period		(30,044)	(58,767)
	Depreciation charged during the period		(50,044)	(30,707)
			(34,429)	(66,921)
			(31,123)	(00,721)
			357,795	354,761
			337,773	=======
7.1	Following is the details of additions/ transfers during	the period		
,	i onowing is the details of additions, transfers during	, the period		
	Additions			
	Buildings on Freehold Land		_	34,128
	Plant & Machinery		1,826	10,647
	Tools, Jigs and Attachments		658	2,287
	Patterns		-	9,915
	Other Equipment		16,698	8,506
	Furniture and Fixtures		562	,
				8,521
	Office Machine & Appliances		4,263	7,563
	Vehicles		13,456	42,890
			27.462	124.457
			37,463	124,457

8.

9.

	June 30,	December 31,
	2015	2014
	(Un-audited)	(Audited)
	(Rupees in	thousand)
Trade debts		
Trade debts	1,579,012	1,270,184
Less: Provision for doubtful debts	(62,770)	(53,456)
	1,516,242	1,216,728

**Quarter ended** 

Half year ended

Salaries, wages, amenities and staff welfare Staff training Electricity and power Stores and spares consumed Insurance Travelling and conveyance Postage and telephone Printing and stationery Rent, rates and taxes Repairs and maintenance Legal and professional charges Packing expenses Outside services Depreciation on property, plant and equipment	409,824 66,697 357 21,811 103,195 1,447 13,582 1,429 1,139 1,458 5,267 3,034 3,676			537,974 127,732 1,973 43,389 70,489 2,300 20,069 2,103
Raw material consumed Salaries, wages, amenities and staff welfare Staff training Electricity and power Stores and spares consumed Insurance Travelling and conveyance Postage and telephone Printing and stationery Rent, rates and taxes Repairs and maintenance Legal and professional charges Packing expenses Outside services Depreciation on property, plant and equipment	66,697 357 21,811 103,195 1,447 13,582 1,429 1,139 1,458 5,267 3,034	326,274 60,680 1,134 22,399 36,602 1,209 11,415 1,037 894 929	697,165 135,128 473 45,444 153,122 3,171 22,305 2,446 1,995	127,732 1,973 43,389 70,489 2,300 20,069 2,103
Raw material consumed Salaries, wages, amenities and staff welfare Staff training Electricity and power Stores and spares consumed Insurance Travelling and conveyance Postage and telephone Printing and stationery Rent, rates and taxes Repairs and maintenance Legal and professional charges 9.1 SAP user license fee and other IT services Packing expenses Outside services Depreciation on property, plant and equipment	66,697 357 21,811 103,195 1,447 13,582 1,429 1,139 1,458 5,267 3,034	60,680 1,134 22,399 36,602 1,209 11,415 1,037 894 929	135,128 473 45,444 153,122 3,171 22,305 2,446 1,995	127,732 1,973 43,389 70,489 2,300 20,069 2,103
Salaries, wages, amenities and staff welfare Staff training Electricity and power Stores and spares consumed Insurance Travelling and conveyance Postage and telephone Printing and stationery Rent, rates and taxes Repairs and maintenance Legal and professional charges 9.1 SAP user license fee and other IT services Packing expenses Outside services Depreciation on property, plant and equipment	66,697 357 21,811 103,195 1,447 13,582 1,429 1,139 1,458 5,267 3,034	60,680 1,134 22,399 36,602 1,209 11,415 1,037 894 929	135,128 473 45,444 153,122 3,171 22,305 2,446 1,995	127,732 1,973 43,389 70,489 2,300 20,069 2,103
staff welfare Staff training Electricity and power Stores and spares consumed Insurance Travelling and conveyance Postage and telephone Printing and stationery Rent, rates and taxes Repairs and maintenance Legal and professional charges Packing expenses Outside services Depreciation on property, plant and equipment	357 21,811 103,195 1,447 13,582 1,429 1,139 1,458 5,267 3,034	1,134 22,399 36,602 1,209 11,415 1,037 894 929	473 45,444 153,122 3,171 22,305 2,446 1,995	1,973 43,389 70,489 2,300 20,069 2,103
Staff training Electricity and power Stores and spares consumed Insurance Travelling and conveyance Postage and telephone Printing and stationery Rent, rates and taxes Repairs and maintenance Legal and professional charges Packing expenses Outside services Depreciation on property, plant and equipment	357 21,811 103,195 1,447 13,582 1,429 1,139 1,458 5,267 3,034	1,134 22,399 36,602 1,209 11,415 1,037 894 929	473 45,444 153,122 3,171 22,305 2,446 1,995	1,973 43,389 70,489 2,300 20,069 2,103
Electricity and power Stores and spares consumed Insurance Travelling and conveyance Postage and telephone Printing and stationery Rent, rates and taxes Repairs and maintenance Legal and professional charges 9.1 SAP user license fee and other IT services Packing expenses Outside services Depreciation on property, plant and equipment	21,811 103,195 1,447 13,582 1,429 1,139 1,458 5,267 3,034	22,399 36,602 1,209 11,415 1,037 894 929	45,444 153,122 3,171 22,305 2,446 1,995	43,389 70,489 2,300 20,069 2,103
Stores and spares consumed Insurance Travelling and conveyance Postage and telephone Printing and stationery Rent, rates and taxes Repairs and maintenance Legal and professional charges Packing expenses Outside services Depreciation on property, plant and equipment	103,195 1,447 13,582 1,429 1,139 1,458 5,267 3,034	36,602 1,209 11,415 1,037 894 929	153,122 3,171 22,305 2,446 1,995	70,489 2,300 20,069 2,103
Insurance Travelling and conveyance Postage and telephone Printing and stationery Rent, rates and taxes Repairs and maintenance Legal and professional charges Packing expenses Outside services Depreciation on property, plant and equipment	1,447 13,582 1,429 1,139 1,458 5,267 3,034	1,209 11,415 1,037 894 929	3,171 22,305 2,446 1,995	2,300 20,069 2,103
Travelling and conveyance Postage and telephone Printing and stationery Rent, rates and taxes Repairs and maintenance Legal and professional charges 9.1 SAP user license fee and other IT services Packing expenses Outside services Depreciation on property, plant and equipment	13,582 1,429 1,139 1,458 5,267 3,034	11,415 1,037 894 929	22,305 2,446 1,995	20,069 2,103
Postage and telephone Printing and stationery Rent, rates and taxes Repairs and maintenance Legal and professional charges SAP user license fee and other IT services Packing expenses Outside services Depreciation on property, plant and equipment	1,429 1,139 1,458 5,267 3,034	1,037 894 929	2,446 1,995	2,103
Printing and stationery Rent, rates and taxes Repairs and maintenance Legal and professional charges SAP user license fee and other IT services Packing expenses Outside services Depreciation on property, plant and equipment	1,139 1,458 5,267 3,034	894 929	1,995	
Rent, rates and taxes Repairs and maintenance Legal and professional charges SAP user license fee and other IT services Packing expenses Outside services Depreciation on property, plant and equipment	1,458 5,267 3,034	929		1 753
Repairs and maintenance Legal and professional charges 9.1 SAP user license fee and other IT services Packing expenses Outside services Depreciation on property, plant and equipment	5,267 3,034		2./ JX	1,753
Legal and professional charges 9.1 SAP user license fee and other IT services Packing expenses Outside services Depreciation on property, plant and equipment	3,034			1,871
SAP user license fee and other IT services Packing expenses Outside services Depreciation on property, plant and equipment	•	2,82 <del>4</del> 4,345	8,919 6,596	2,824 9,750
Packing expenses Outside services Depreciation on property, plant and equipment		3,042	8,156	12,448
Outside services Depreciation on property, plant and equipment	6,185	6,197	10,629	16,612
Depreciation on property, plant and equipment	203,715	139,840	355,343	208,407
and equipment	203,713	132,040	333,343	200,407
	11,537	10,742	22,698	20,212
Provision for obsolete stores & stocks	3,500	6,500	5,000	8,000
Royalty and trademark	4,711	3,950	10,916	7,387
Other expenses	1,509	1,801	2,451	1,930
	364,073	641,814	1,494,675	1,097,223
Opening work-in-process	220,010	154,287	224,275	182,002
Less: Closing work-in-process (2	69,590)	(219,774)	(269,590)	(219,774)
(Increase)/decrease in work in process	49,580)	(65,487)	(45,315)	(37,772)
Cost of goods manufactured	314,493	576,327	1,449,360	1,059,451
Opening stock of finished goods	22,107	26,634	22,934	30,862
	18,801)	(22,808)	(18,801)	(22,808)
(Increase)/decrease in finished goods	3,306	3,826	4,133	8,054
	317,799	580,153	1,453,493	1,067,505

**<sup>9.1</sup>** This includes amount of Rs. 5.99 million (June 2014: 5.99 million) charged by the parent company (KSB Aktiengesellschaft) on account of various services provided to the Company.

			June 30, 2015 Unau	June 30, 2014 udited
10.	Transactions with related parties		(Rupees in	thousand)
	Relationship with the Company	Nature of transaction		
	i. Associated Undertaking	Purchase of goods and services Sale of goods and services Commission income Commission expense Royalty and trademark	71,393 102,980 10,255 6,668 10,916	108,004 106,543 19,409 7,243 7,387
	ii. Post retirement benefit plans iii. Key management personnel	Expense charged Compensation	5,524 38,648	4,991 32,016
			June 30, 2015 Unaudited (Rupees in	December 31, 2014 Audited thousand)
	Period end balances			
	Receivable from related parties Payable to related parties		90,742 198,559	78,479 141,176
	These are in normal course of business	s and interest free.		
				June 30, 2014 udited
11.	Cash generated from operations		(Rupees in	thousand)
	Profit before taxation Adjustment for:		173,824	103,163
	Depreciation on property, plant and e Depreciation on investment property Amortization on intangible assets (Profit)/ loss on sale of property, plant Employees' retirement and other bene Exchange loss Finance cost Provision for doubtful debts and recei Provision for obsolete stocks and store	and equipment efits vables	30,044 107 498 (3,115) 9,720 4,561 19,996 11,572 5,000	29,125 106 486 286 9,145 6,102 19,583 1,920 8,000
	Profit before working capital chang	es	252,207	177,916
	Effect on cash flow due to working of (Increase)/decrease in current asset - Stores, spares and loose tools - Stock-in-trade - Trade debts - Loans, advances, deposits, prepayme	s.	(5,452) (84,414) (313,389) (80,724)	(1,092) (21,859) (106,250) (58,182)
	Increase/(decrease) in current liabili	ities:	(483,979)	(187,383)
	- Trade and other payables - Provisions for other liabilities and cha		603,903 (25,590)	227,122 (19,689)
			578,313	207,433
			346,541	197,966

# ------ Unaudited ------ (Rupees in thousand) 12. Cash and cash equivalents

Cash and bank balances Finances under mark up arrangements - secured

(Rupees in	thousand)			
236,480 (230,757)	91,625 (142,722)			
5,723	(51,097)			

June 30,

2014

June 30,

2015

## 13. Date of authorization for issue

This condensed interim financial information was authorized for issue on August 21, 2015 by the Board of Directors of the Company.

## 14. Corresponding figures

Corresponding figures have been re-arranged, wherever necessary, for the purposes of comparison. However, no significant rearrangements have been made.

Jane Vos

## BOOK POST PRINTED MATTER

TO:			