



KSB Group

Investor Presentation



Latest update: August 2026

Disclaimer

Forward-looking statements

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Agenda

1. Who We Are
2. How We Operate
3. Our Corporate Strategy
4. Our Financial Performance
5. Financial Outlook
6. Corporate Video: KSB in Motion
7. Appendix

1 Who We Are

KSB – A Global Flow Control Innovation Leader for Pumps, Valves and Service

Figures at a glance

1871 Founded	#3 Globally by sales revenues ¹	€ 3.0 bn 2025a sales revenues
33 % Spare parts + service revenue	170 Global services sites	8.3 % 2025a EBIT margin
16,800+ Employees	€ 30 bn Installed value	450 k # of customers



Selected customers



WHO WE ARE

Listed on the
German Stock
Exchange for

130_{years}

Listed on the
SDAX
since 2023



Why KSB

Broad market presence and end-market diversification

- **Diversified portfolio** with exposure in **six core Market Areas** across the world
- Established **installed customer base** across Pumps and Valves Segments

Leading technical capabilities

- Sustained **level of innovation**
- **Research and development** plays a central role
- **Digitalisation** of products and processes

Integrated value chain

- Competitive advantage through aftermarket services by **KSB SupremeServ**
- **Across the world:** 37 production sites, 9 foundries, 6 spare parts warehouses, 190 service centres

Strong management track record

- **Sales growth** since appointment: 4.4 % CAGR (2018 to 2025)
- **Increasing EBIT ROS** from 3.3 % in 2018 to 8.3 % in 2025
- Over the last three years, cumulative **TSR of + 159 %**

Solid financials

- **Equity Ratio** of 48.3 % (2025)
- **Solid net cash position**
- **Strong balance sheet**

Consistent dividend policy

- Returns to shareholders through **attractive dividend policy**, with amounts increasing since 2020
- Dividend policy: **30 to 40 % EAT**

KSB – Order intake of € 3.2bn at a glance

Order intake of € 3.2 bn across Segments¹

New product sales

Pumps

Production of standard and engineered centrifugal pumps with various customisation options

€ 1.8 bn represents 53 % of total order intake | 7.7 % CAGR (21-25)

Valves

Production of valves, actuators, and positioners, used in power stations, buildings, on ships as well as in process and water engineering systems

€ 0.4 bn represents 13 % of total order intake | 5.1 % CAGR (21-25)

Spare parts & service

KSB SupremeServ

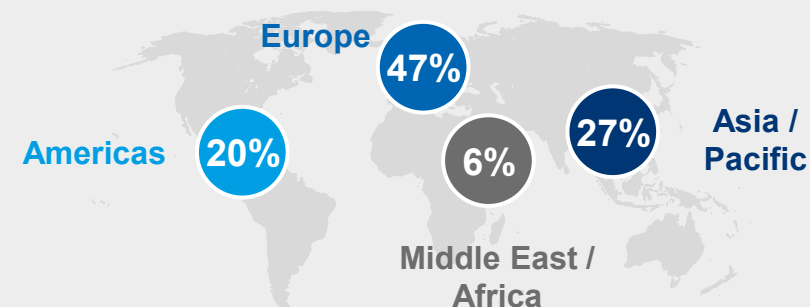
Provision of spare parts and services for pumps and valves

€ 1.0 bn represents 33 % of total order intake | 7.7 % CAGR (21-25)

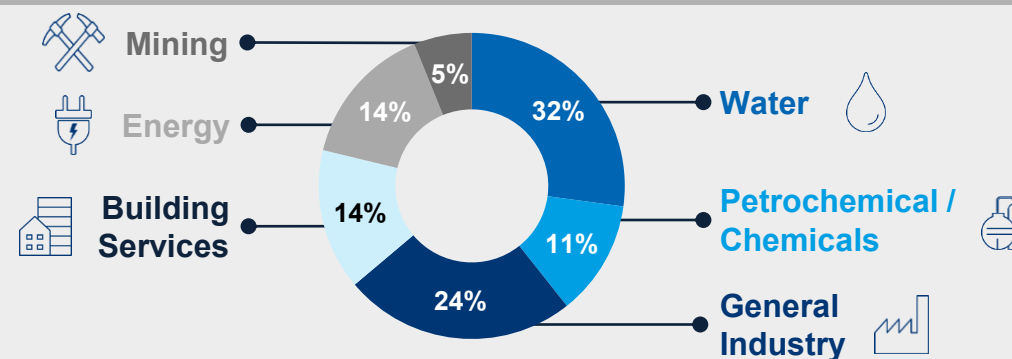


Order intake breakdown¹

Split of € 3.2 bn by Region

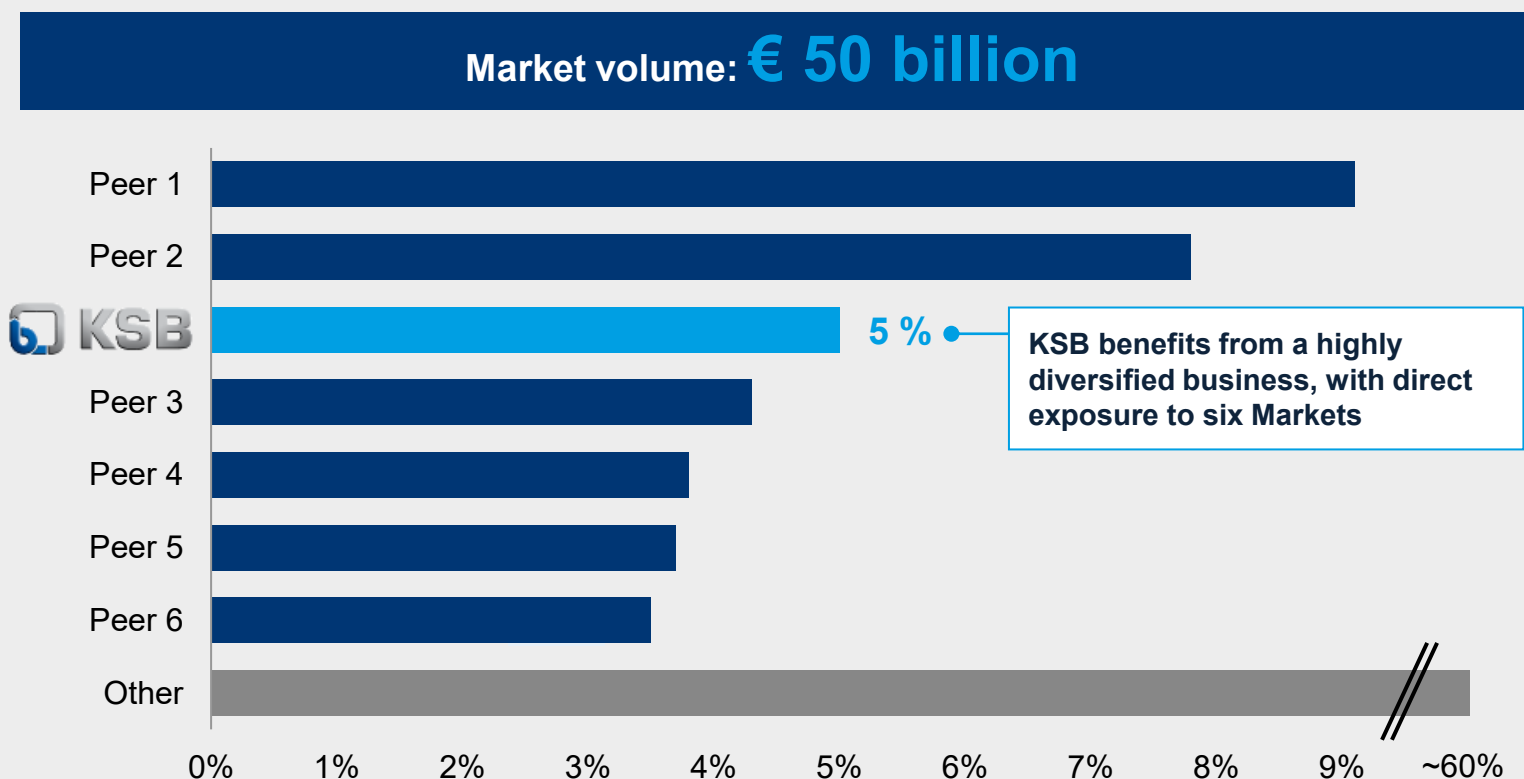


Split of Segment Pumps € 1.8 bn by Markets



Strong Position in the Global Pump Market

KSB is a top-3 player in the global pump market



KSB competitive advantages

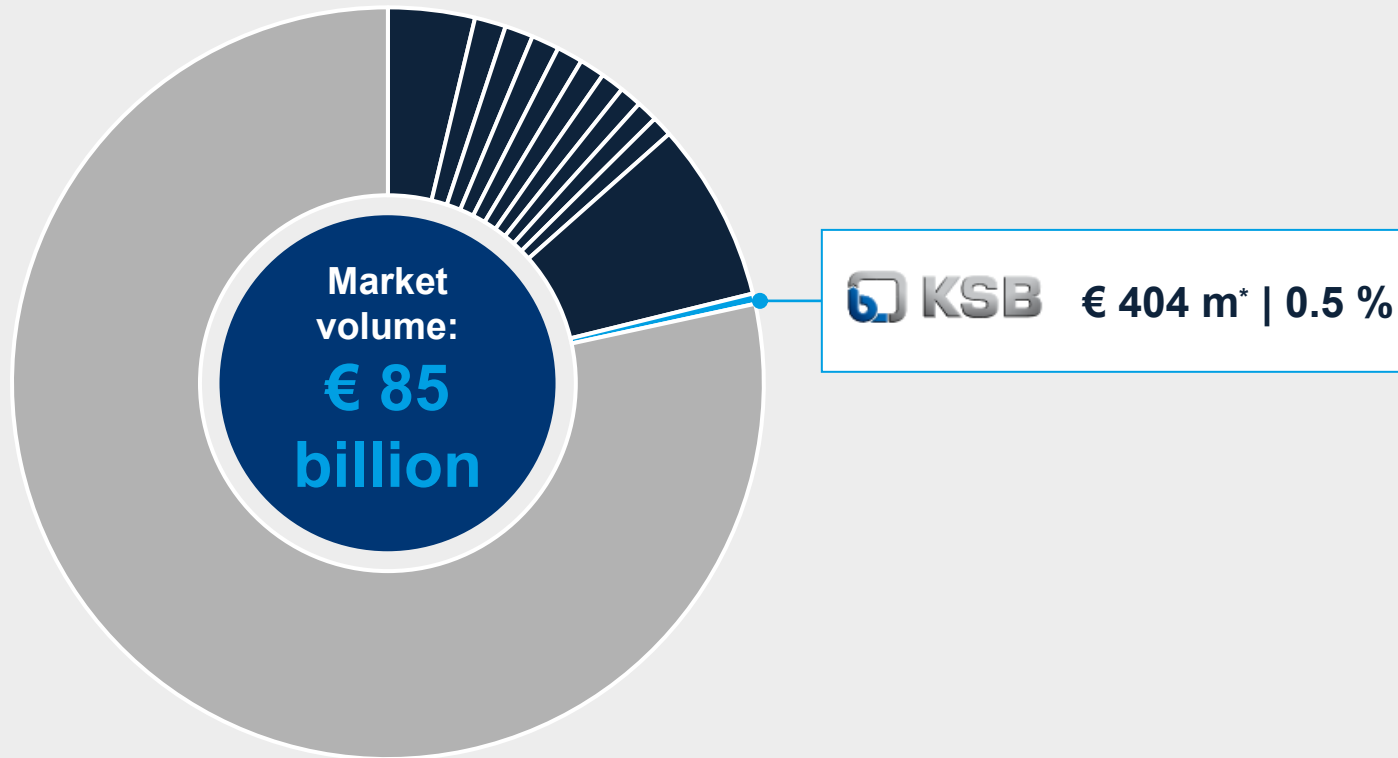
Fully integrated global manufacturing player

Diversified regional and market exposure with strong service brand

Strong growth outside of Europe

Among Top 20 in the highly fragmented Valve Market

KSB among the top 20 valve manufacturers



* Sales revenue Valves, 2025
Sources: Annual Reports, 2024



Snapshot of FY 2025 Financial: Facts & Figures

Diversified Segments...



Order intake
€ 3,203 million

Pumps € 1,760 million

Valves € 413 million

KSB € 1,031 million
SupremeServ

...with growing top-line and improving margins...



Sales revenue
€ 3,035 million



EBIT
€ 252.1 million



Return on sales
8.3 %

...generating value for our shareholders



Earnings

€ 140.9 m earnings after tax
€ 80.3 per ordinary share



Dividends

€ 26.5 per ordinary share
33.0 % distribution ratio



Share price

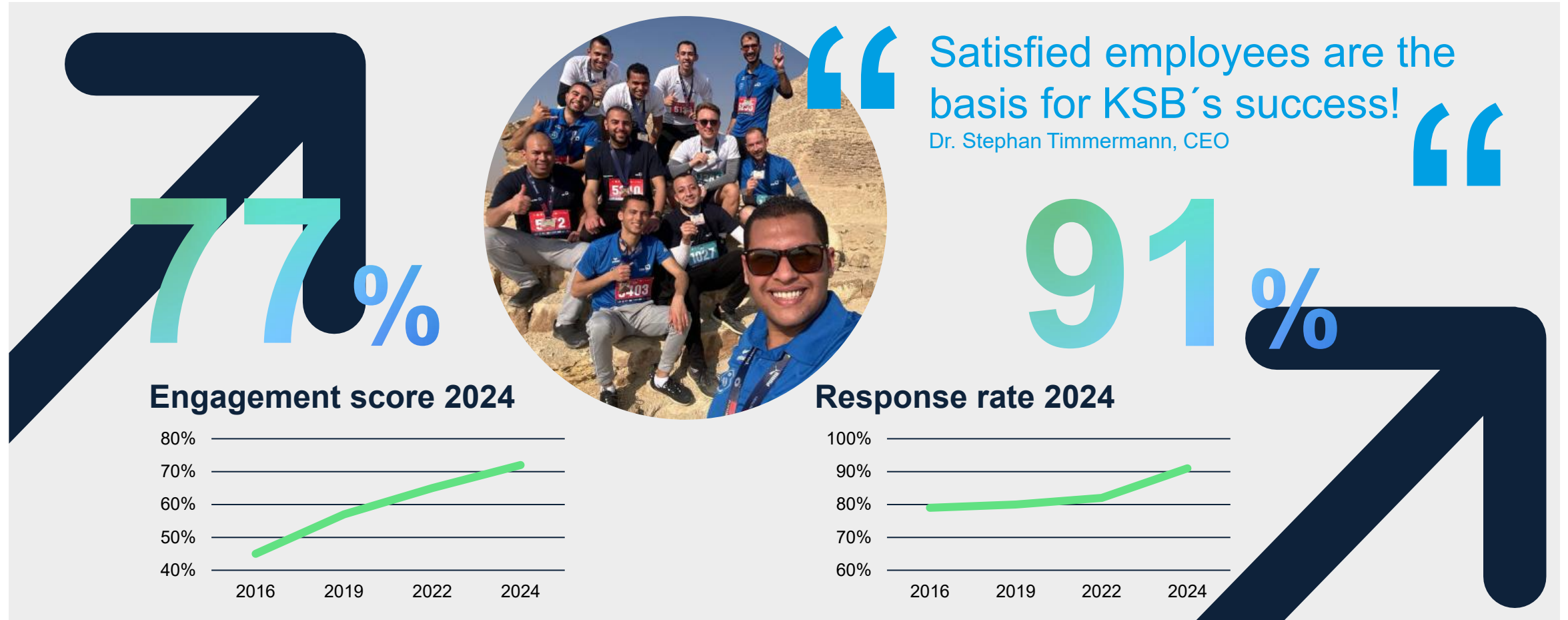
€ 965 per ordinary share



Shareholder returns

+ 159 % cumulative TSR
returns over the last 3 years

KSB Employees: High Engagement. High Impact.



Management with a Track Record of Long-Term Value Creation

CEO

Dr. Stephan Timmermann



Managing Director
since 2017

CFO

Dr. Matthias Schmitz



Managing Director
since 2017

CSO

Ralf Kannefass



Managing Director
since 2017

CTO

Dr. Stephan Bross



Managing Director
since 2017

✓ Strong record since appointment

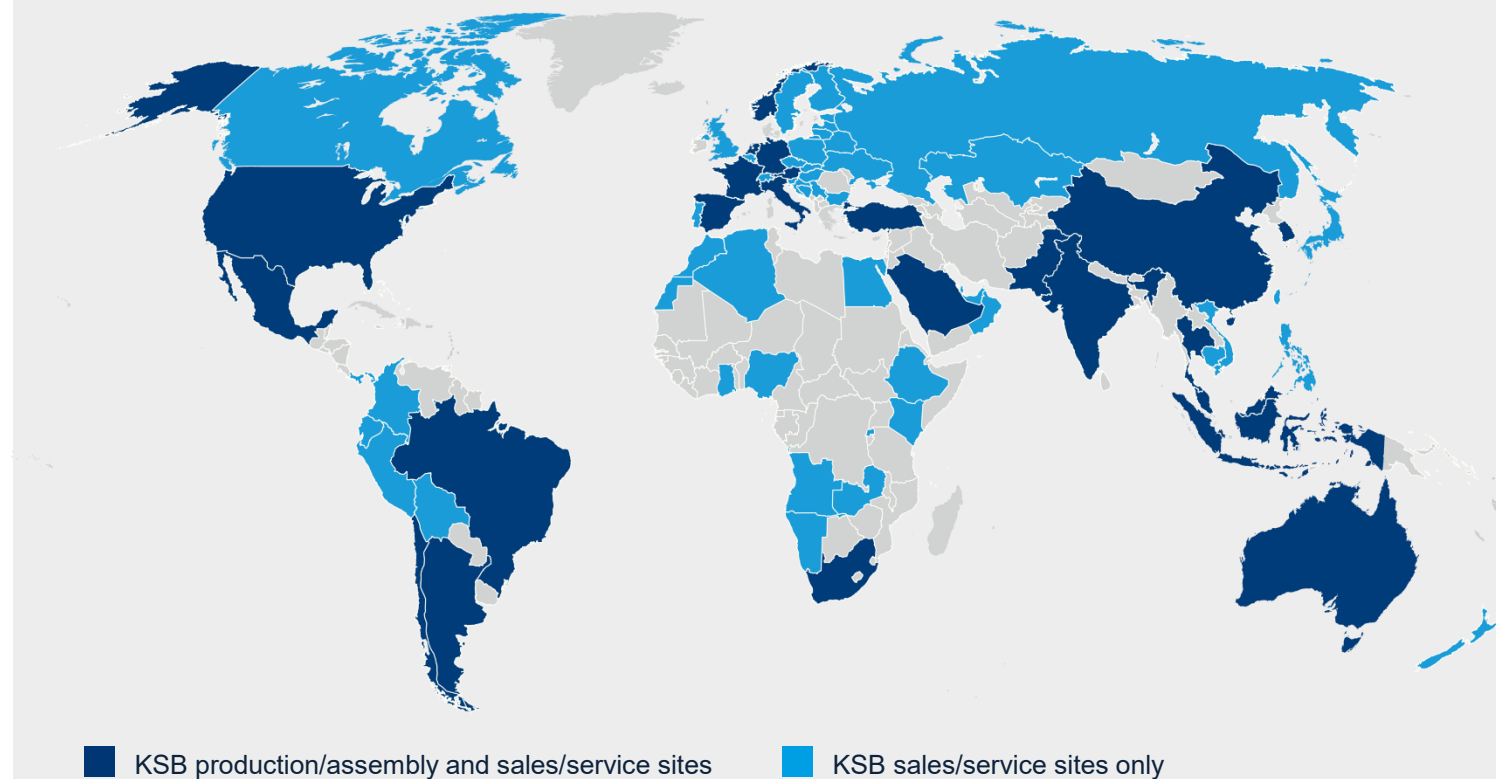
✓ Focus on long-term shareholder value

✓ 120+ years of industry experience

2 How We Operate

Leading Global Player in 50+ Countries

KSB's global presence



16,800+ employees

37 production sites across
18 countries

9 foundries across
3 continents

6 central spare parts
warehouses

3,500 worldwide
service specialists

190 service centres

23 service academies

KSB Pumps: Operating Across Six Markets

	General Industry 	Water 	Energy 	Building Services 	Mining 	Petrochemicals/ Chemicals 
						
Application overview	- Life sciences & food - Heating & cooling - Materials & manufacturing	- Water supply & treatment - Waste water - Irrigation & extraction - Flood control	- Renewables - Gas - Nuclear <i>KSB is market leader in the energy end-market</i>	- Heating, ventilation & air conditioning - Fire protection - Water supply & drainage	- Industrial minerals & hard rock mining - Dewatering - Dredging	- Bulk, specialty & consumer - Non-fossil fuels & natural gas - CCUS
Pumps (excl. spare parts) order intake	€ 423 m	€ 557 m	€ 249 m	€ 239 m	€ 94 m	€ 197 m
CAGR FY 2021-25	+ 5.6 %	+ 10.9 %	+ 10.9 %	+ 3.3 %	+ 3.1 %	+ 8.8 %

KSB Pumps: Solutions and Customer Value

Market Areas	Small pumps • General Industry • Building Services	Medium pumps • General Industry • Building Services • Water <i>KSB Eta range is the best-selling standardised water pump globally</i>	Large pumps • General Industry • Building Services • Energy • Mining	Extra-large pumps • General Industry • Water • Energy (esp. Nuclear)
	Calio Wet rotor pump ✓ Surpasses energy efficiency standards ✓ Delivers up to 40 % energy savings ✓ Features integrated KSB Dynamic Control ✓ Operates from -10° C to + 110° C <u>Applications</u> include heating, ventilation, air-conditioning, and circulation systems 	EtaLine Pro In-line centrifugal pump ✓ Compact, flexible and efficient ✓ Dry-rotor permanent magnet synchronous motor <u>Applications</u> include air-conditioning, cooling, heating, and water supply systems  Etanorm Volute casing pump ✓ Highly versatile (material, seal, & size options) ✓ Fast disassembly for maintenance <u>Applications</u> include water supply, heat recovery, and filtration systems 	HPK Hot water / heat transfer fluid pump ✓ ISO-compliant design ✓ Continuous lubrication with oil level monitoring ✓ Back pull-out design for easy servicing, no removal from piping required <u>Applications</u> include general industry, process engineering, hot water systems, energy and heat supply systems 	UPA Submersible borehole pumps ✓ High operating reliability and a long service life ✓ Lowest energy use among well pumps (UPA S 250) <u>Applications</u> include water supply, agriculture, mining, and offshore water systems  CHTD Boiler feed pump ✓ High operating reliability ✓ Durable, service-friendly design <u>Applications</u> include the handling of boiler feed water in power stations and industrial facilities 
Illustrative examples of our products				

The CHTD 11 boiler feed pump is the world's most powerful boiler feed pump.

Case Study 1: Bailonggang Waste Water Treatment Plant

Project overview



KSB products



AmaCan pump



Sewatec pump



Amarex KRT pump



Amarex NS pump

Details of the project and customer value creation

- Construction of largest waste water treatment plant in Asia (Bailonggang, Shanghai)
- Disposes off waste water produced by around 3.6 million people
- Plant intended to clean one third of all the waste-water from a catchment area of over 270 km² – more than two million cubic metres every day

Challenges

- **Scale:** Over 300 submersible pumps were required for the construction of the project
- **High capacity requirements:** High output requirements placed on the waste water equipment
- **Efficiency requirements:** High levels of hydraulic efficiency and reliability were required, with specific performance specifications.

Solutions

- ✓ **One-Stop solution:** Range of pumps meeting performance parameters, simplifying procurement and integration
- ✓ **Superior energy efficiency:** Higher hydraulic efficiency compared with competitors, improving overall plant energy efficiency
- ✓ **Integration:** Pumps were supplied ready for connection, with all necessary components – some pre-equipped with control cabinets.

Case Study 2: Mont-Saint-Michel Waste Water Pumping Station

Project overview



KSB products



Amarex KRT pump

Details of the project and customer value creation

- Construction of a pumping station for effective wastewater removal in Mont-Saint-Michel
- The Mont-Saint-Michel restoration project included improvements to the infrastructure for the removal of waste water and effluent in a safe, effective and environmentally acceptable manner from Mont-Saint-Michel to a treatment plant 2.5 km away

Challenges

- **Technical requirements:** Technical, environmental, performance, economic and security challenges, given the natural isolation of the location
- **Bespoke requirements:** High output requirements with variations in flow rates through the day
- **Multi-party engagement:** Contract for designing, equipping and constructing the pumping station awarded to Sogea North West Construction (Vinci Group) and KSB

Solutions

- ✓ **KSB services:** Design and operating capabilities to overcome physical challenges, including the design and construction of a submersible dry pit
- ✓ **Customisation:** Bespoke products including the design of a dedicated submersible waste water pump, with variable pump speeds
- ✓ **Partnership:** Collaboration with Sogea North West to deliver a robust and energy-efficient pump solution that meets both the existing demand and future growth in demand

Case Study 3: "Das Quartier Q 6 Q 7" Urban Development in Mannheim

Project overview



KSB products



Etanorm with PumpDrive2



Hya-Duo D FL



Etaline



AmaDrainer



Calio pump

Details of the project and customer value creation

- Construction of multifunctional complex over a gross floor area of 153,000 square metres
- Equipment for different building services was required, including heating, air-conditioning, water supply, drainage & fire-fighting water supply

Challenges

- **Complex Scope:** Mixed-use site with retail, residential, hotel, and office spaces requiring 400+ units of pumps and valves
- **Single Supplier:** One provider needed across numerous building services applications
- **Time-Critical Delivery:** No time for extended testing with a tight deadline due to centralised location of the complex

Solutions

- ✓ **Comprehensive offering:** Supplied all pumps and valves from KSB's standard range – no customisation needed
- ✓ **Full-service support:** Commissioning by KSB's regional team with 24/7 service availability
- ✓ **Smart efficiency:** PumpDrive2 inverters cut energy use by up to 60 %, and included FlowManager app enabling remote control

Our Capabilities in the Energy Market: Nuclear Applications

Strategic positioning and actions for growth in nuclear market

Conventional Nuclear

Excellent position in installed base – worldwide footprint

- ✓ Excellent position in China for RCP and Class 2 and 3
- ✓ Leading position in India for all nuclear pumps
- ✓ Focus on nuclear renaissance in Europe

Levers for growth

- ✓ Early cooperation with customers for projects
- ✓ Investments in production and testing capacities in Europe and Asia

Small Modular Reactors (SMRs)

SMR Gen 3+

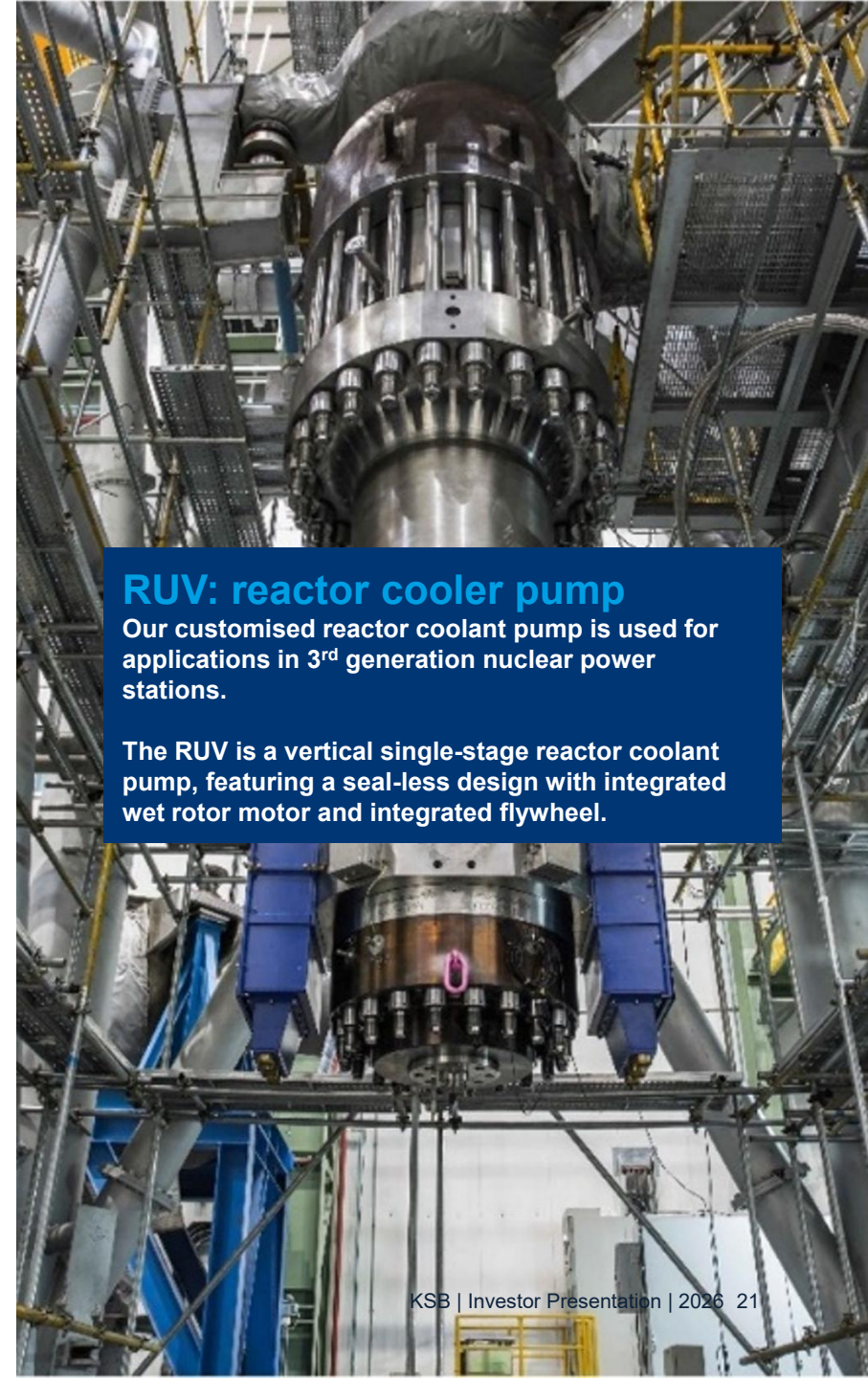
- ✓ Leading position RCP for Small Modular Reactor (SMR)
- ✓ Intensification of position in North America

SMR Gen 4

- ✓ Expansion of technical competence and R&D activities
- ✓ Cooperation with Start-ups

KSB is well-positioned to capitalise on industry growth

- ✓ Technology leadership for critical nuclear products
- ✓ Highest safety and quality standards with decades of industry experience
- ✓ Strong partnerships to develop next-generation nuclear reactor technology



RUV: reactor cooler pump

Our customised reactor coolant pump is used for applications in 3rd generation nuclear power stations.

The RUV is a vertical single-stage reactor coolant pump, featuring a seal-less design with integrated wet rotor motor and integrated flywheel.

Our Capabilities in the Mining Market: High-Performance Pumps

150+ years of pump design and manufacturing expertise

Main focus areas

Hard rock mining

- Copper
- Gold, silver
- Iron ore
- Nickel, moly, battery minerals



Industry minerals

- Oil sands
- Phosphate
- Potash



Dredging and aggregate

- Dredging
- Aggregate, sand and gravel



Industrial minerals + dredging and aggregate

- #1 slurry pump supplier in US phosphate
- #1 slurry pump supplier in canadian oil sands
- #1 dredge pump supplier in North America

Hard rock mining

2 slurry pump supplier in mining globally

- World-class products
- IOT-based smart pump solutions
- Gold standard of mill circuit pumps, tackling the most extreme duty conditions
- New products for lower end of the spectrum

Project funnel:

- Global team of business developers
- Tracking over 200 mining projects worldwide



DWD 2500 Dredge Pump



Scan or click to explore
mining at KSB.

KSB Valves: Three Brands. One Standard.

In addition to the KSB umbrella brand, the Group offers valves under the following brands:

amri

Butterfly valves

The AMRI brand is used in building services, industry, water applications and power stations, AMRI products include pneumatic, hydraulic and electric actuators as well as control systems.

SISTO

Diaphragm valves

The SISTO brand products handle shut-off tasks in building services, industry, water applications and power stations. Under the SISTO brand name, KSB offers specialized valves for sterile processes including biotech applications.

MIL

Control valves

The MIL brand is used in power plants (conventional and renewable), refineries, fertiliser production, oil and gas, petrochemical and chemical industries. MIL products include control valves with pneumatic, hydraulic or electric actuators as well as automation systems.

KSB

€ **404** m
Sales revenue in 2025



KSB SupremeServ: Global Service Excellence

€ **1,013** m
Sales revenue in 2025

6
central
spare parts
warehouses

3,500
worldwide
service
specialists

23
service
academies

190
service centres

Spare parts

- Spare parts and spare parts kits for repair work
- Online sales and decentralised spare parts hubs ensure fast and efficient procurement.

KSB Service Partners

- Expansive network of service partners to provide swift and crucial access to KSB services

KSB SupremeServ Academy

- KSB offers a technical courses and seminars to clients.
- Training for the future

Sustainability: Integral to our Corporate Philosophy

Material sustainability impacts of KSB

Energy consumption

Pumps account for ~30 % of electricity consumed in industry globally.

Greenhouse gas emissions

The use phase accounts for 99 % of a pump's total life cycle Greenhouse Gas emissions.

Customer costs

Energy makes up ~45 % of the total lifecycle costs of a pump.

Social impacts

Fostering an inclusive culture, continuous development, and providing safe workplaces for over 16,400 employees worldwide

KSB's sustainability targets

1 | Improve KSB's impact

Environmental sustainability

- Reducing total greenhouse gas emissions
- Increasing our share of renewable energy
- Improving energy efficiency of our products
- Assessing supplier sustainability

People and culture

- Investing in the training and development of our workforce
- Increasing female representation in management
- 100+ global social projects

2 | Creating value for our customers

Improving energy efficiency for clients

- Providing efficient products reducing energy consumption
- Offer consulting services to identify energy saving potentials in customers' operations (up to 60 % savings potential) with our optimisation services

KSB's sustainability goals

Committed to global responsibility

as a member of the UN Global Compact since 2010



3 Our Corporate Strategy

Mission TEN30

Pillars of KSB's strategy

Fluid-handling Champion

Best-in-class Digital Customer Experience

Strong Aftermarket Focus

Sustainability & Efficiency

Technological Leader

Quality Leadership

Strategy for the future



2030 targets

> **10%** return on sales

> € **4** billion order intake

Top **3** in the markets



Continuing the Journey Towards € 4 Billion in Order Intake

KSB's 2030 target: Order intake

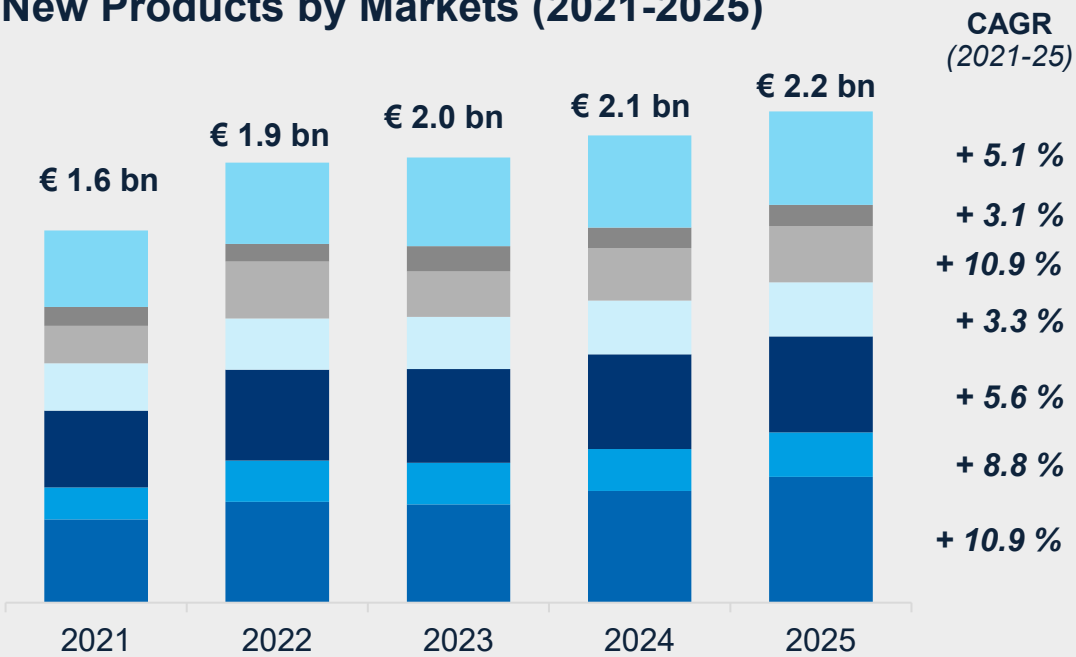


Organic Growth and Strategic Initiatives

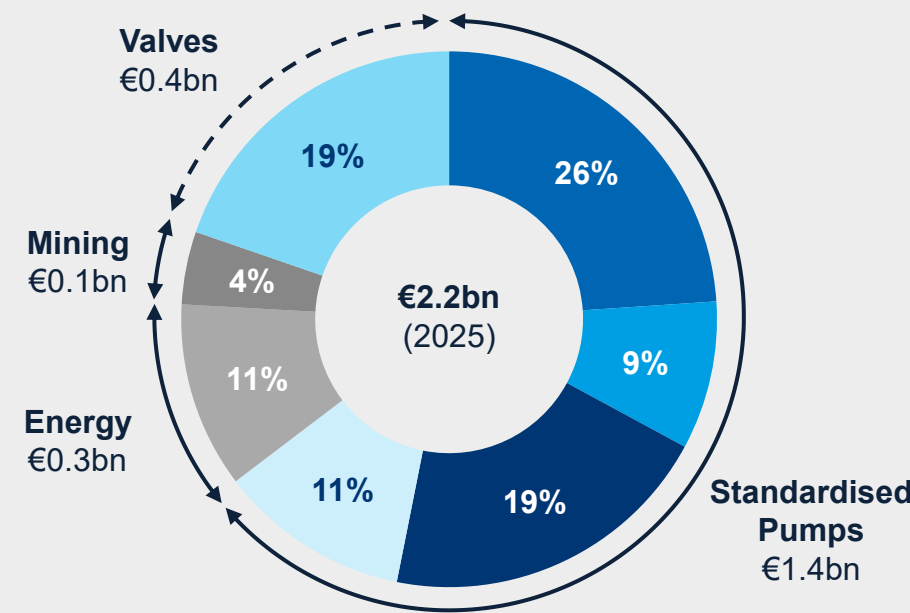
Regional excellence	• Strong regional set-up across KSB's global coverage • Localisation of products
Growth measures	• Clear strategic vision per Market Area to reach 5 % growth per annum • 211 growth measures
KSB SupremeServ	• Strong focus on the spare parts business • Growth of KSB's outstanding service network
Profitable valves business	• Supporting profitability of the Valves Segment by (1) improving operational efficiency, (2) strengthening market positioning and portfolio optimisation, and (3) promoting sales development
Optimised processes	• Integration of tools to improve efficiency and harmonise processes • SAP S/4HANA • E2E web shop (MyKSB)

Increasing the Installed Base Across All Markets

Order intake:
New Products by Markets (2021-2025)



Order intake:
New Products by Markets (FY'25)



Standardised Pumps
Water Petrochemicals / Chemicals General Industry Building Services

Engineered Pumps
Energy Mining

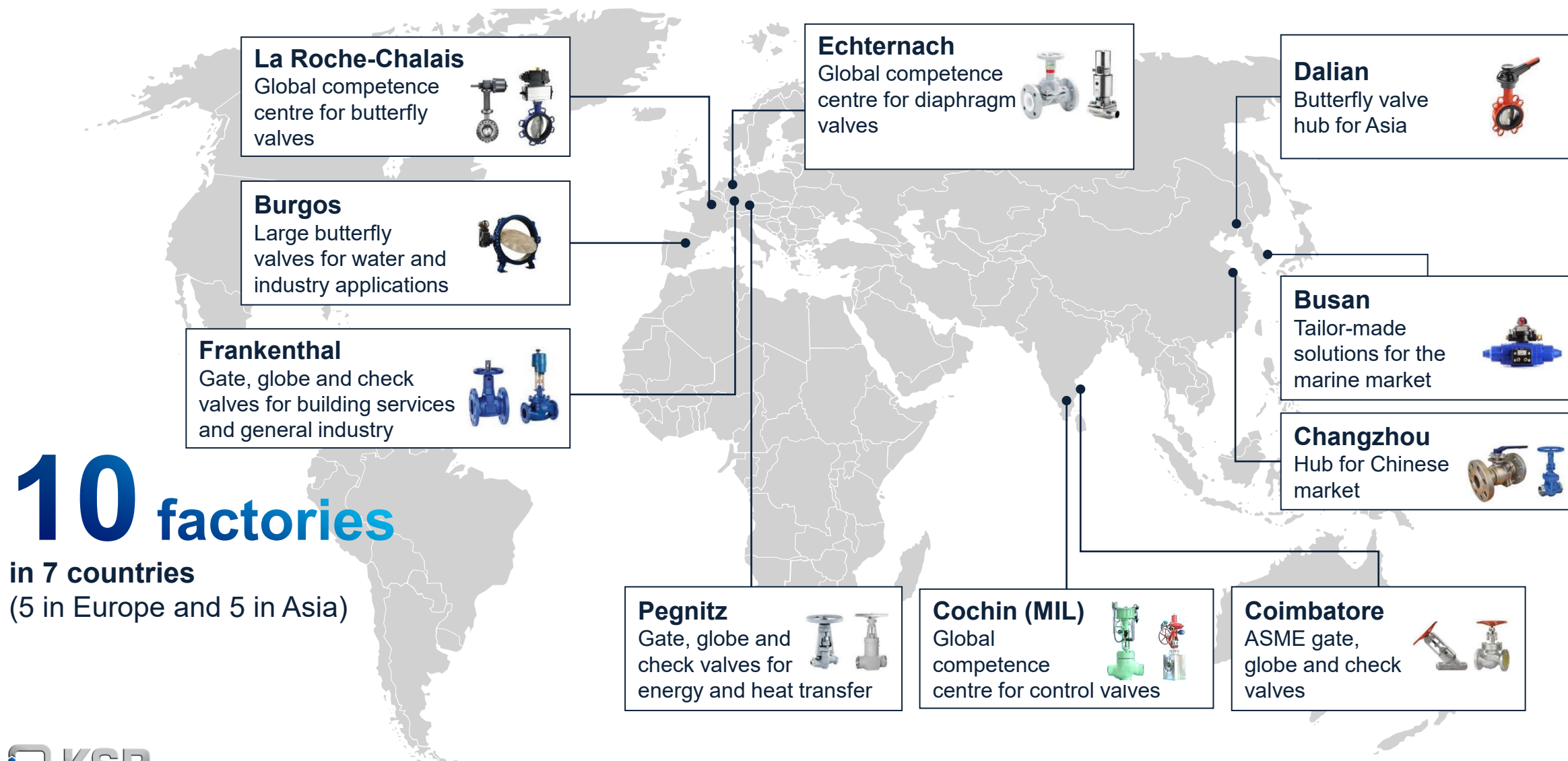
Valves
Valves



Expansion Strategy: Driving Growth Across All Regions



Valves: Worldwide Expertise and Flexible Supply Chain



Becoming a Relevant Valves Player

Our corporate strategy

Operational improvements

Localisation of products or subprocesses

Expansion of volume

Market positioning and portfolio optimisation

Improve market positioning

Expansion of standard business

Market development and internationalisation

Sales development

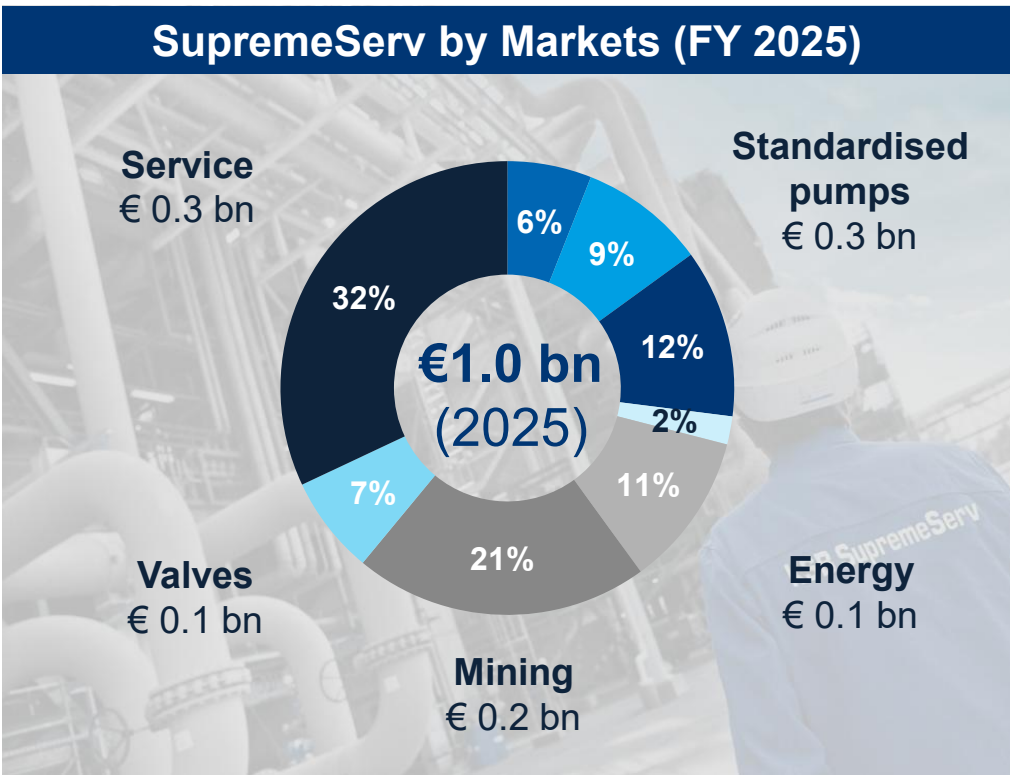
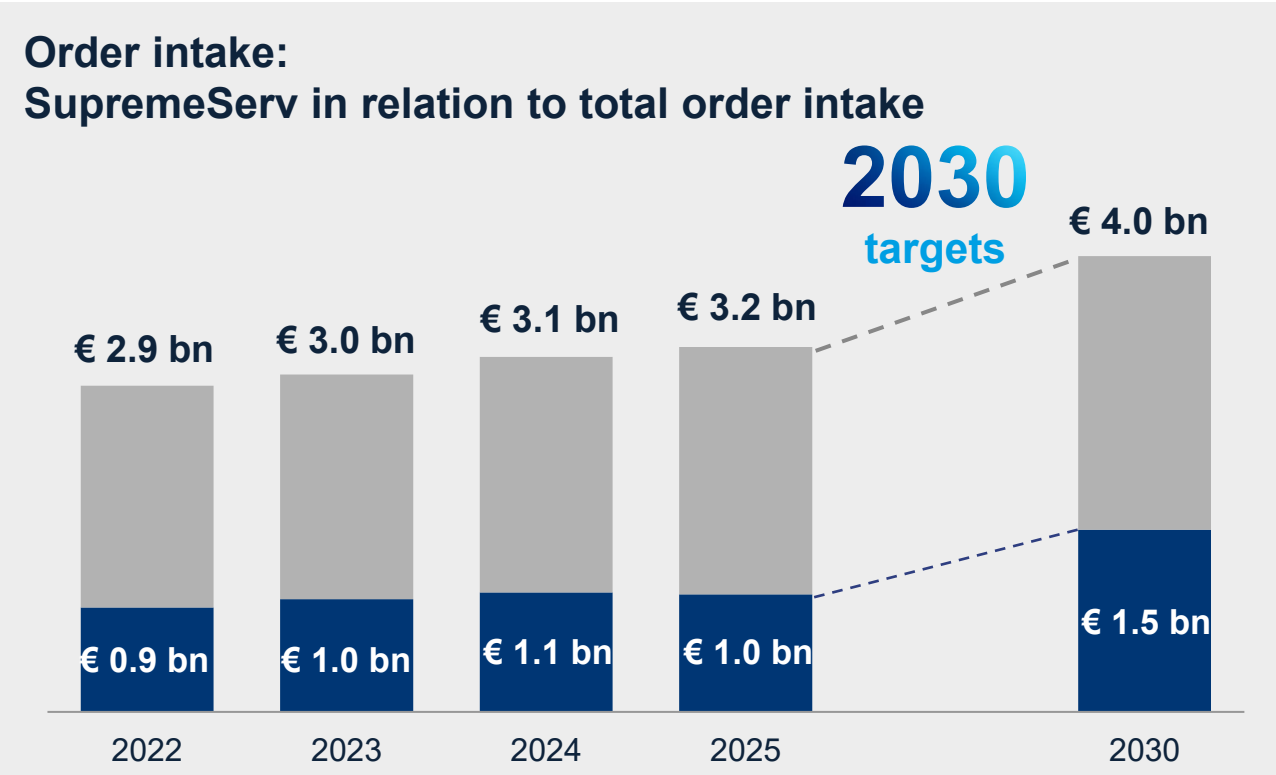
Intensification of market development

Utilisation of synergies between pump and valve sales

Digitalisation

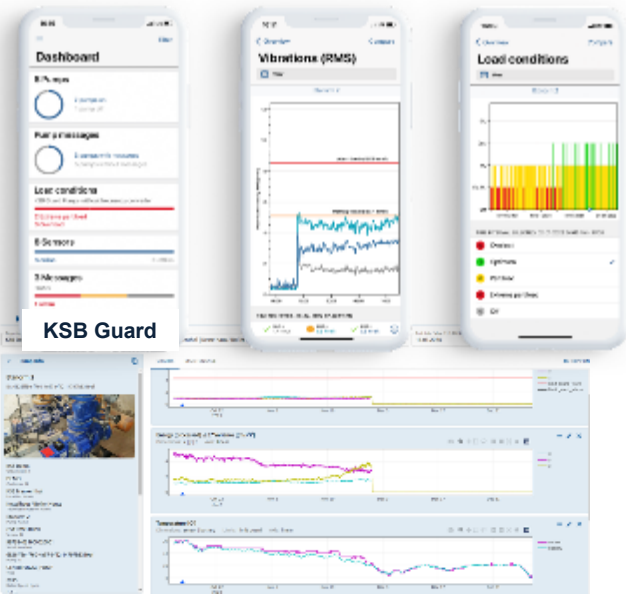


KSB SupremeServ Continues to Grow



KSB Offers a Digital Ecosystem of Products and Services

Digital products



KSB Guard



EtaLine Pro

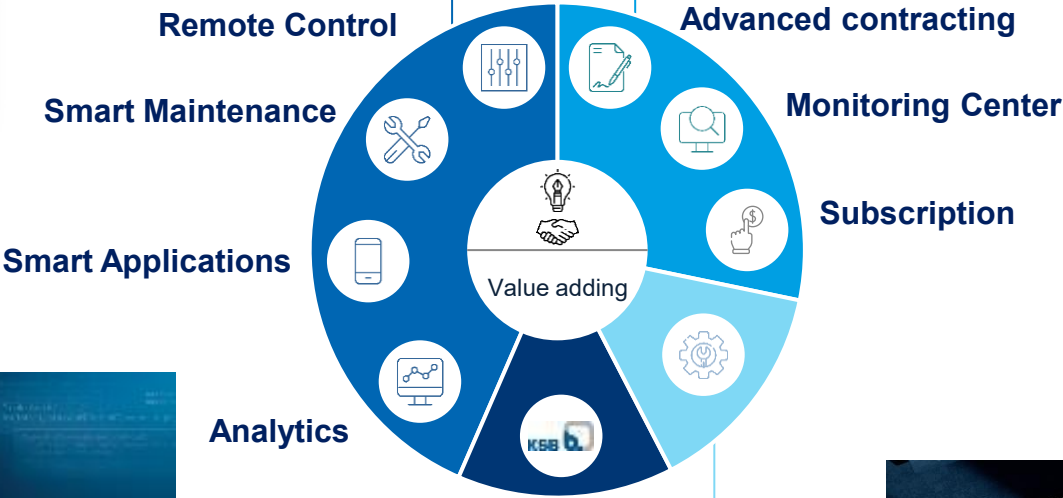


FlowManager

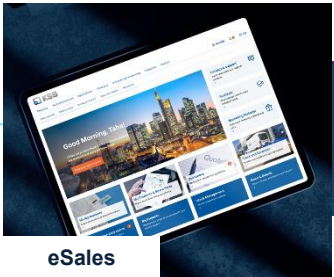
Digital services and consulting



KSB Guard Monitoring-Center



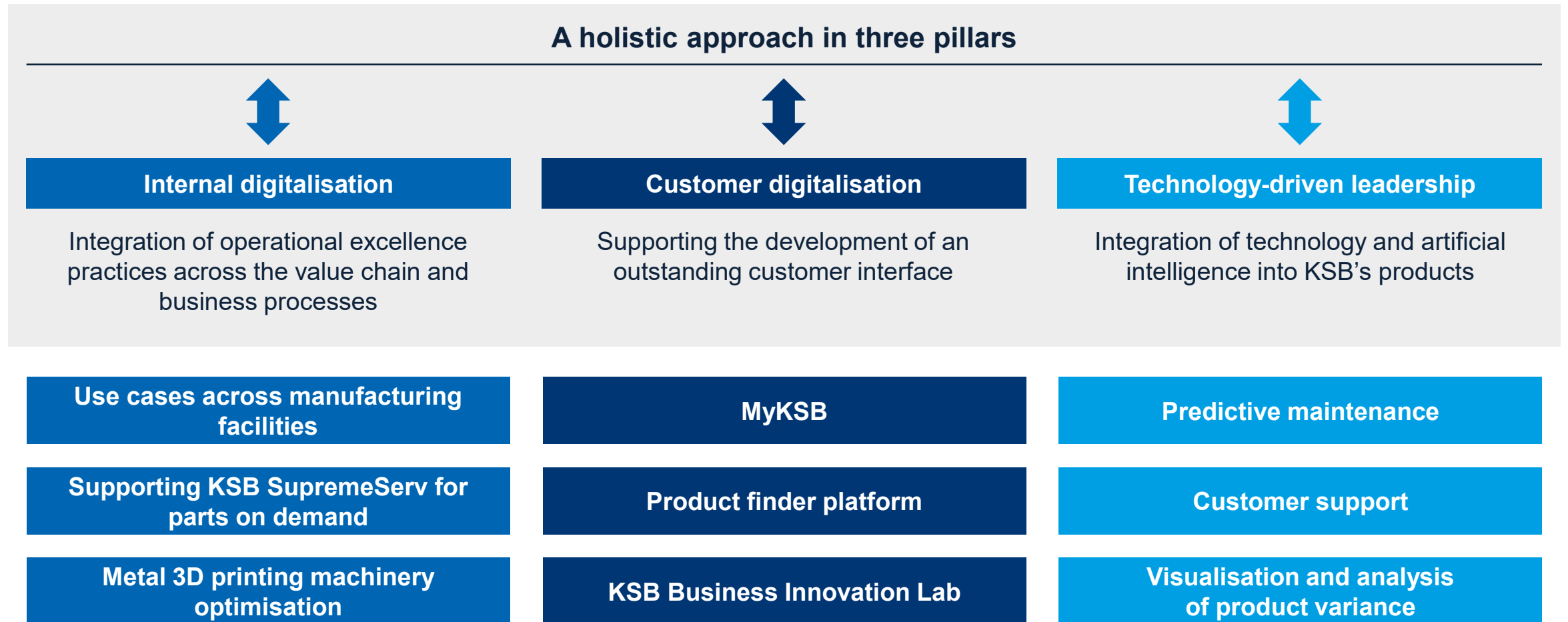
Operation and support



eSales



KSB's Digitalisation Strategy



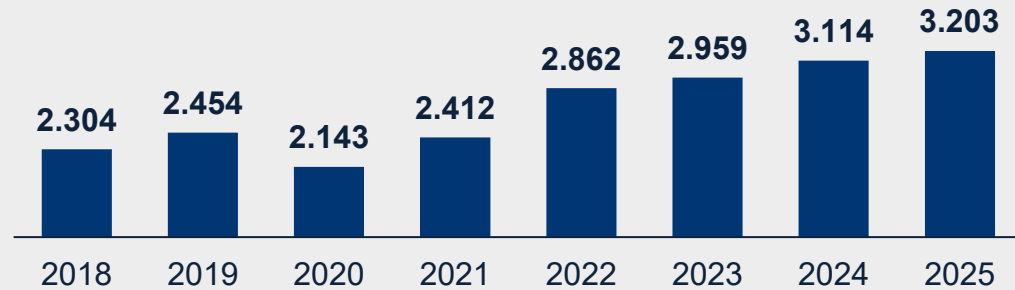
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Our Financial Performance

Strong Financial Track Record...

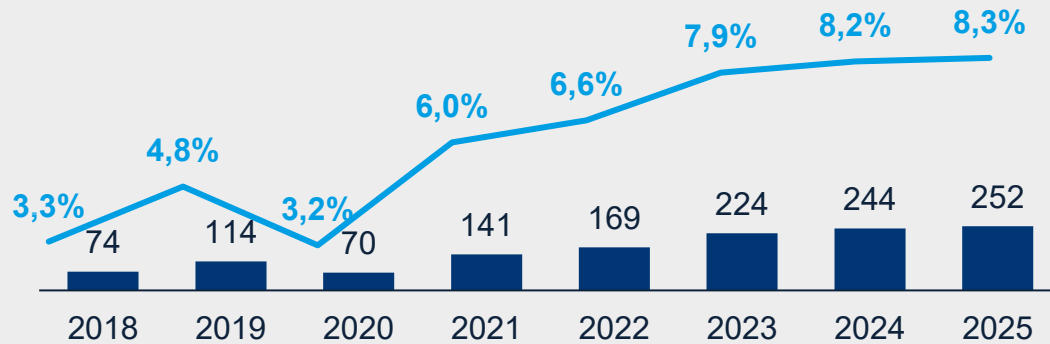
Order intake (€ m)

↗ 4.8 % CAGR



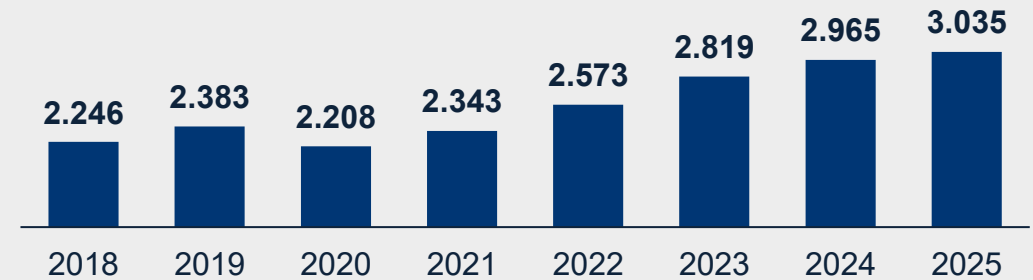
EBIT (€ m) + EBIT-Margin (%)

↗ 19.1 % CAGR



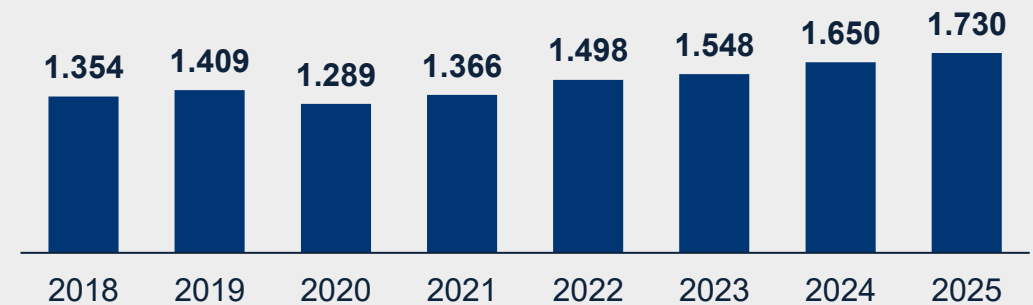
Sales revenues (€ m)

↗ 4.4 % CAGR



Orders on hand (€ m)

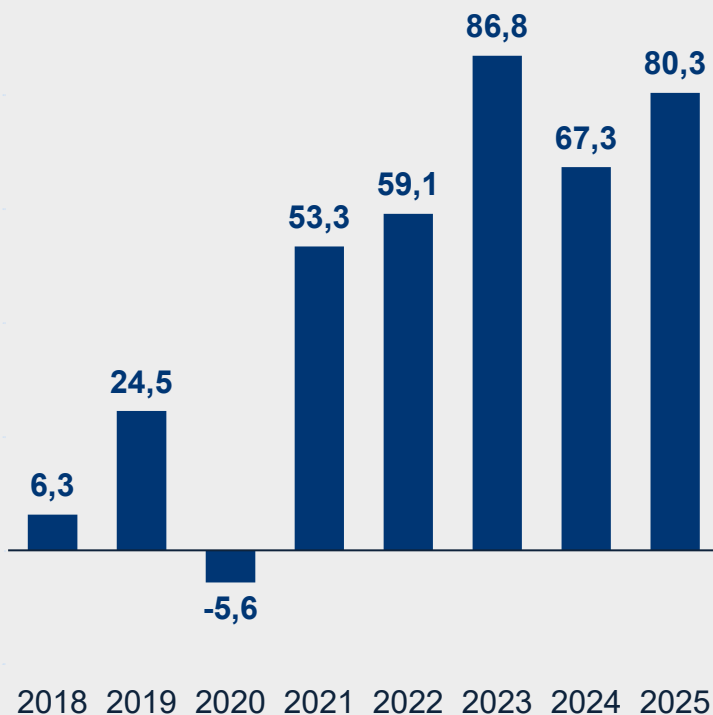
↗ 3.6 % CAGR



... Generating Attractive Returns to Our Shareholders

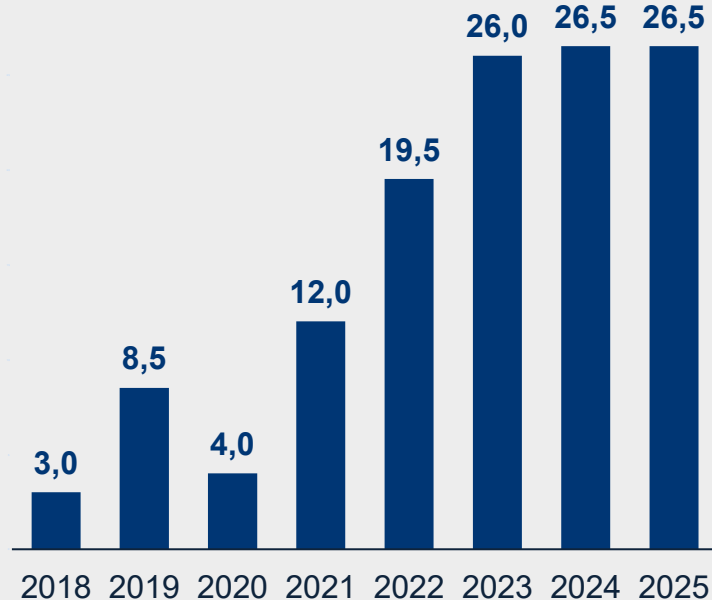
Earnings per share (€)

↗ 43.9 % CAGR

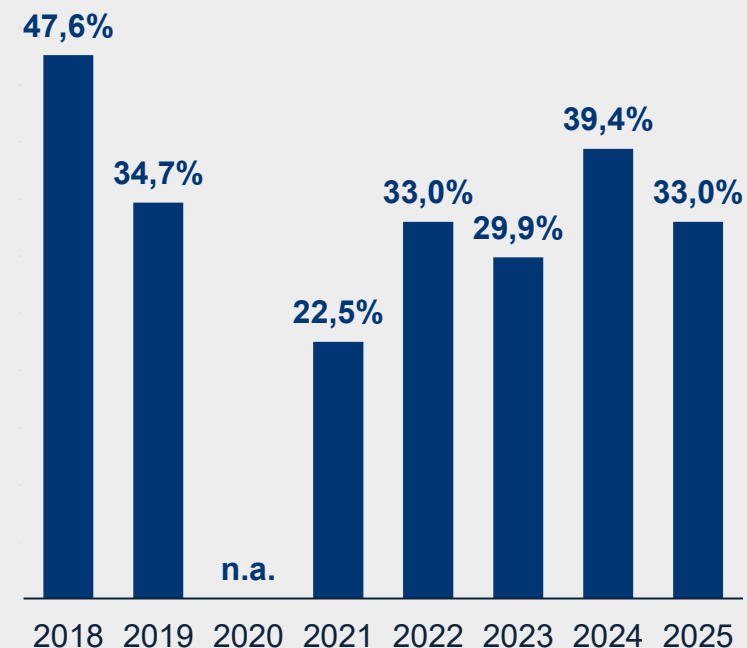


Dividends per share (€)

↗ 36.5 % CAGR



Dividend policy since 2022: 30-40 %



Capital Allocation

KSB adopts a disciplined capital allocation policy

Strategic investments

Organic growth

- Expansion set-up of new assembly and production facilities for the localisation of products outside of Europe
- New sales and service entities (e.g. South America, Africa & Middle East)

Upgrading existing asset infrastructure



Targeted M&A

Small and mid-sized M&A projects in:

- New pump technology and IT technology for digitalisation
- New Market Areas



Shareholder Returns

Striving for sustainable dividend growth

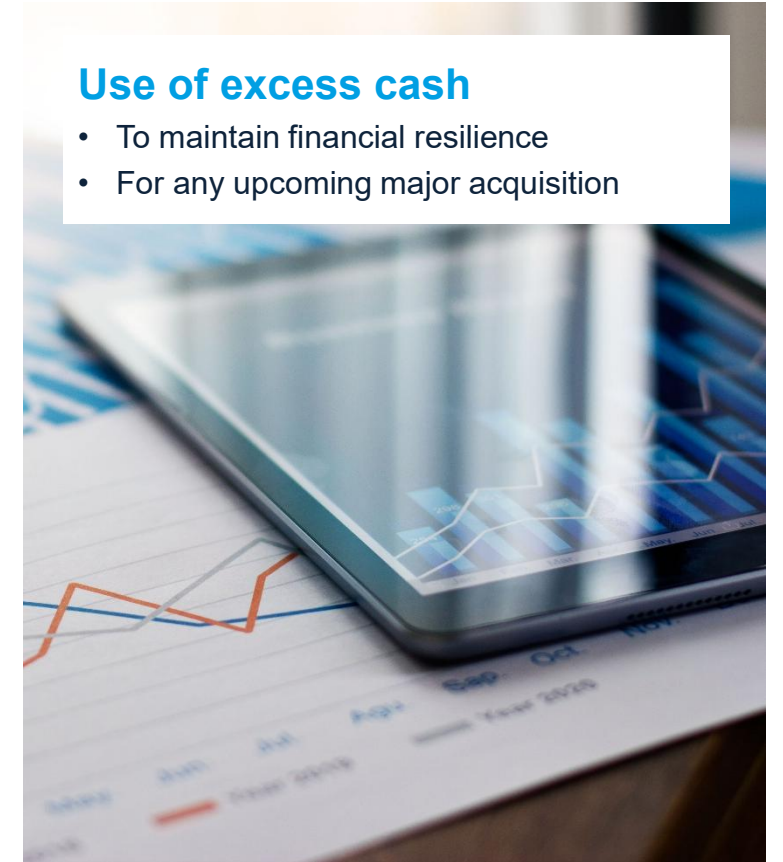
- Appropriation of 30-40 % of annual net retained earnings as dividends attributable to the shareholders of KSB SE & Co. KGaA
- Consecutive increases in dividends paid since 2020



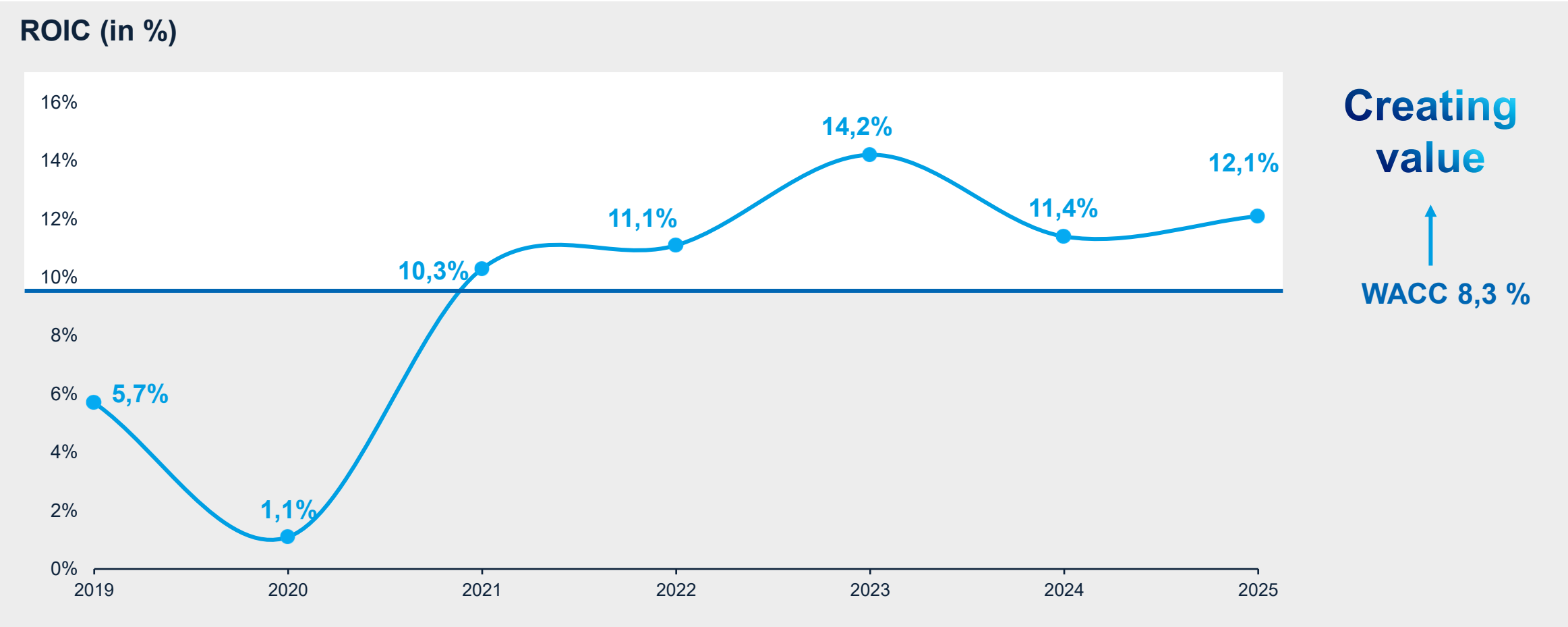
Balance sheet

Use of excess cash

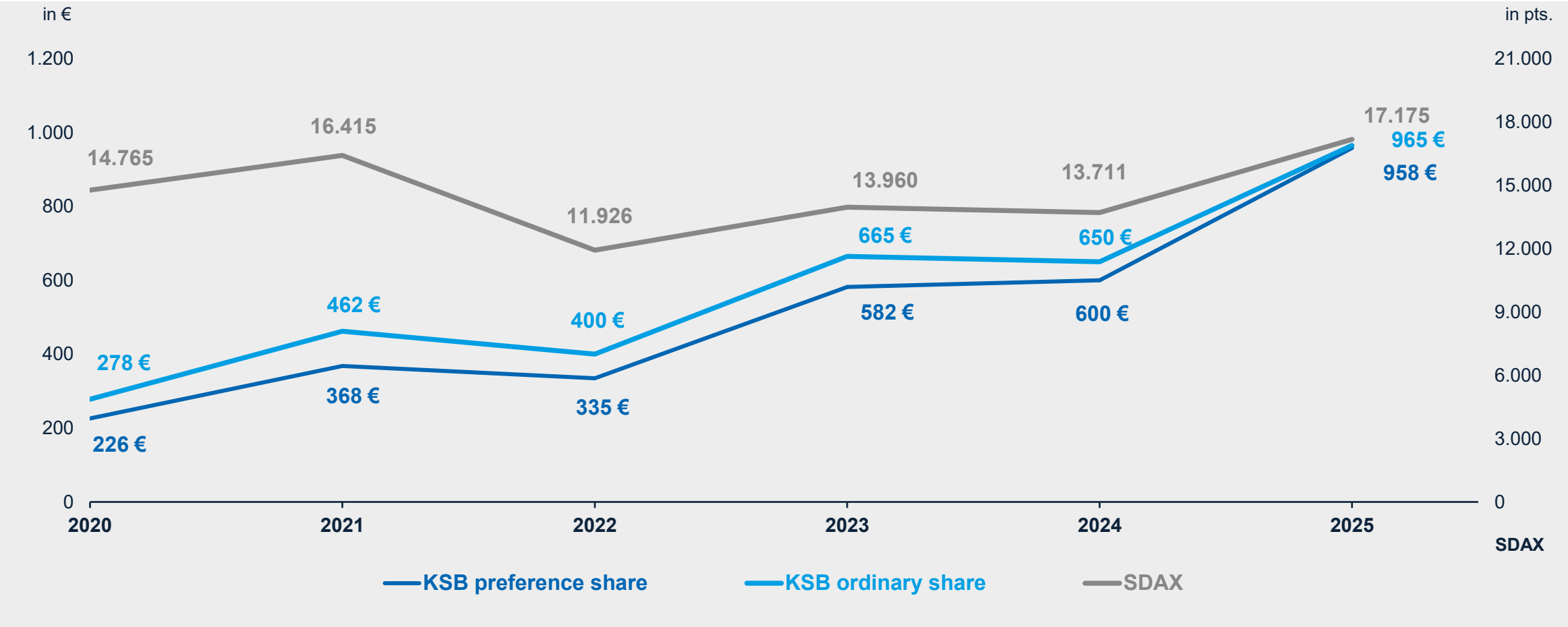
- To maintain financial resilience
- For any upcoming major acquisition



Economic Value Added as Value Driver for Profitability



KSB's Share Price Performance



5 Financial Outlook

Financial Outlook 2026

€ m	Actual 2025	Outlook 2026
Order intake	3,203	3,100 – 3,500
Sales revenue	3,035	2,900 – 3,200
EBIT	252	220 – 265

The forecast is based on the assumption that the acts of war started in the Middle East – in particular in Iran – at the end of February 2026 are short-term in nature and do not have a negative impact on achieving the forecast corridors. Continuation of the acts for a longer period of time will entail risks.

Financial Calendar

10 November 2026

Quarterly financial report January – September 2026

02 February 2027

Preliminary report on financial year 2026

25 March 2027

Full-year 2026 results

Financial press conference, 10:00, Frankenthal (Germany)

11 May 2027

Quarterly financial report January – March 2027

13 May 2027

Annual General Meeting

29 July 2027

Half-year financial report January – June 2027



6 Corporate Video: KSB in Motion

Who We Are: KSB in Motion

Discover how KSB moves more than fluids —
we move industries.

Watch our image video to see how we deliver
smart, sustainable solutions across sectors.

Solutions. For Life.



Scan or click to watch
the video.

Investor Relations Contact

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Global Head of Finance & Accounting

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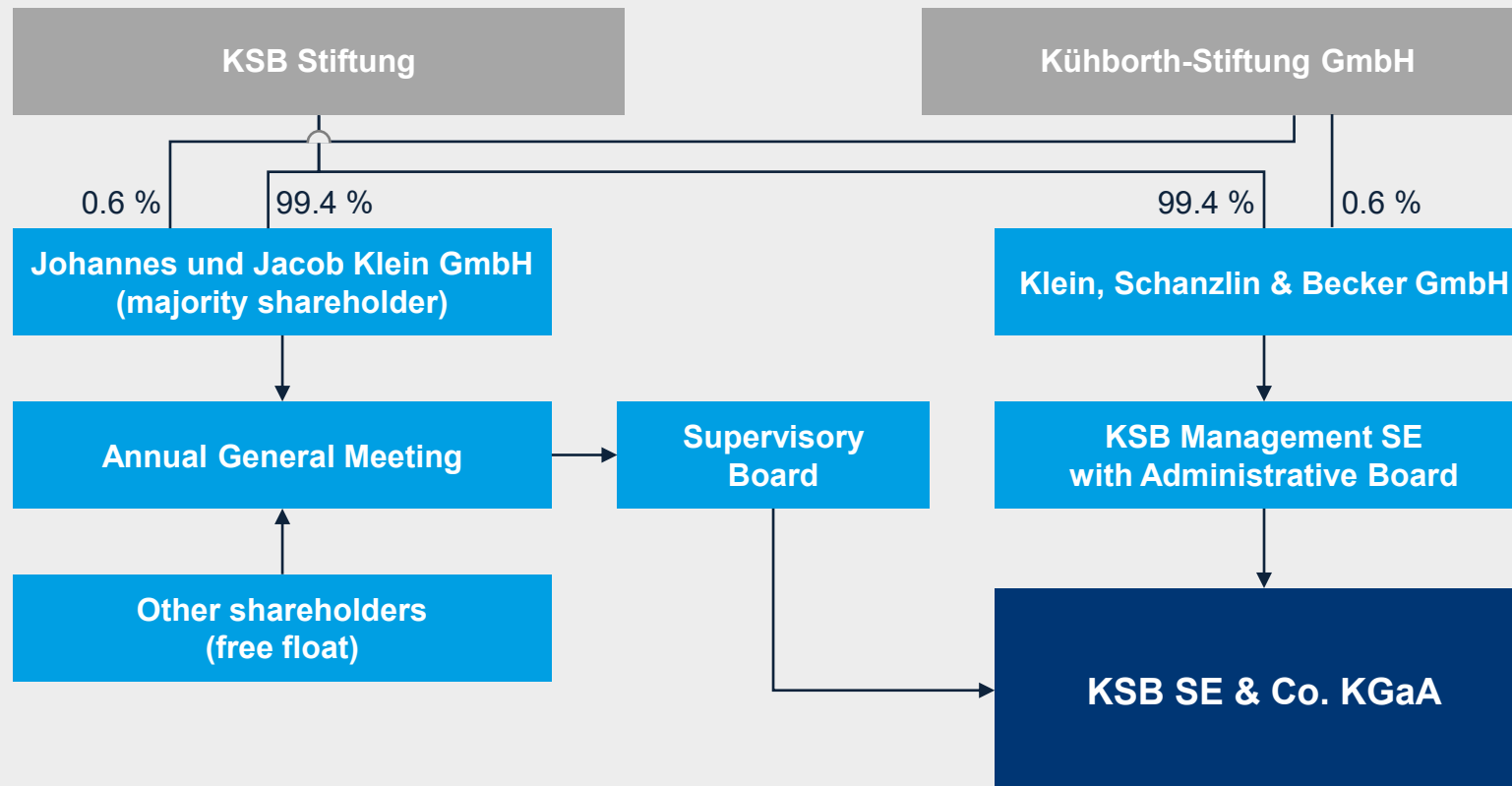
Scan now and sign up
for the IR mailing list.



7 Appendix

Corporate Governance

Governance Structure



Commentary

- **Legal form:** KGaA, Kommanditgesellschaft auf Aktien / limited partnership by shares
- KSB SE & Co. KGaA is managed by the general partner KSB Management SE (Managing Directors, Administrative Board and Annual General Meeting)

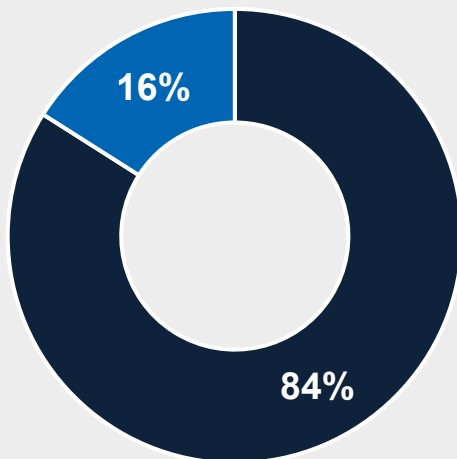
Shareholding Structure

Ordinary shares

Shares

886,615

% of share capital

51 %

■ Johannes & Jacob Klein GmbH

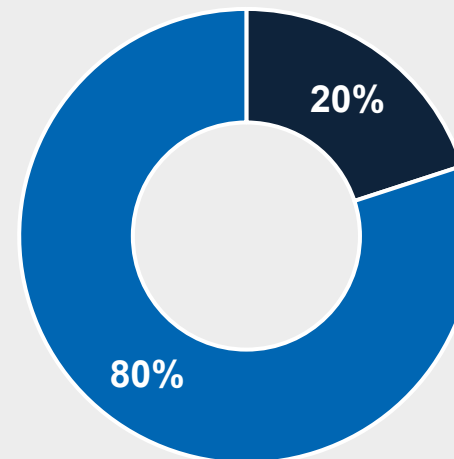
■ Free Float

Preference shares

Shares

864,712

% of share capital

49 %

■ Johannes & Jacob Klein GmbH

■ Free Float

Five-year Financial Summary

Business Development and Earnings

		2025	2024	2023	2022	2021
Order intake	€ m	3,203.1	3,114.0	2,959.5	2,862.1	2,411.7
Sales revenue	€ m	3,034.7	2,965.2	2,819.0	2,573.4	2,343.6
Orders on hand	€ m	1,730.3	1,650.1	1,548.1	1,497.8	1,366.2
Earnings before finance income / expense, income tax, depreciation and amortisation (EBITDA)	€ m	348.4	341.6	312.0	259.5	222.1
Earnings before finance income / expense and income tax (EBIT)	€ m	252.1	244.2	223.9	169.1	141.2
Earnings before income tax (EBT)	€ m	241.1	231.2	209.0	160.7	139.9
Earnings after income tax (EAT)	€ m	166.4	146.8	176.6	127.3	110.3
Free cash flow (cash flows from operating activities + cash flows from investing activities)	€ m	61.0	114.9	176.8	-86.9	87.5

Balance Sheet

		2025	2024	2023	2022	2021
Balance sheet total	€ m	2,883.3	2,867.9	2,669.8	2,478.9	2,314.4
Investments	€ m	181.6	170.3	135.6	121.6	103.6
Depreciation and amortisation	€ m	96.4	97.4	88.1	90.4	80.9
Net financial position	€ m	315.4	371.0	324.9	225.6	365.6
Equity (incl. non-controlling interests)	€ m	1,391.2	1,335.4	1,216.9	1,125.6	869.1
Equity ratio (incl. non-controlling interests)	%	48.3	46.6	45.6	45.4	37.6

Profitability

		2025	2024	2023	2022	2021
EBT margin (sales revenue in relation to EBT)	%	7.9	7.8	7.4	6.2	6.0
EBIT margin (sales revenue in relation to EBIT)	%	8.3	8.2	7.9	6.6	6.0

H1 2026 | Strong Pumps business pushes order intake by 8.8%

	Order intake				
€ millions	H1 2026	H1 2025	Δ (abs.)	Δ (%)	Currency effects
KSB Group	1,848.7	1,698.4	150.3	+8.8%	-43.9
Pumps	1,095.4	940.8	154.6	+16.4%	-23.0
Valves	213.2	225.4	-12.1	-5.4%	-7.4
KSB SupremeServ	540.1	532.3	7.8	+1.5%	-13.5

- Growth in **Segment Pumps** triggered by a major order for reactor coolant pumps in the Energy Market
- **KSB SupremeServ** influenced by growth in Mining Market in spare parts business

H1 2026 | Sales revenue increases by 0.4% to € 1,471 million

	Sales revenue				
€ millions	H1 2026	H1 2025	Δ (abs.)	Δ (%)	Currency effects
KSB Group	1,471.4	1,464.9	6.5	+0.4%	-36.7
Pumps	799.2	775.8	23.3	+3.0%	-18.8
Valves	195.8	200.7	-4.9	-2.4%	-5.8
KSB SupremeServ	476.4	488.4	-11.9	-2.4%	-12.0

- Sales revenue in **Building Services** Market showed a growth rate of 9.5%
- Segment **Valves** impacted by moderate decrease of the Project Business, but slight increase in Standard Markets
- **KSB SupremeServ** influenced by currency effects and decrease of spare parts sales in the Pumps Segment in Petrochemicals/Chemicals Market

H1 2026 | EBIT of € 98.4 million below PY

€ millions	EBIT			
	H1 2026	H1 2025	Δ (abs.)	Currency effects
KSB Group	98.4	108.0	-9.6	-2.9
Pumps	23.8	27.3	-3.5	-0.4
Valves	-1.7	-3.5	1.9	0.0
KSB SupremeServ	76.2	84.2	-8.0	-2.5
EBIT margin	6.7%	7.4%		

EBIT H1 influenced by:

- Lower growth in sales revenue compared to H1 2025
- Margin pressure (competition, price pressure due to higher energy and logistical costs)
- Lower utilization of production facilities in Q1 2026