

Webinar - Benefits of choosing a right plumbing system

KSB participated as a sponsor in a webinar organized by CREDAI Bengal & Indian Plumbing Association, on the topic 'Benefits of choosing a right plumbing system'. Total of 265 participants having background as Consultants and Real Estate Developers attended the webinar where the team presented KSB's Construction and Building Segment's wide product range.

A session on trouble shooting and product recommendations of high pressure GGC and MIL Control Valves was organized by KSB's Kolkata Office for the customers such as Paharpur Cooling Tower, NTPC Lara, NTPC Sipat, J.K. Paper Raygada, etc.

A webinar was organized by KSB Jamshedpur Office for its Dealers and Sub-Dealers during which, product training was imparted related to the Building Services and Domestic Products. In addition to this, the team also imparted similar training to the Retailers of Ranchi, Ramgarh and Hazaribagh Districts.

Virtual Trainings / webinars conducted by TSS for Dealer / Customers :

TSS Agri (Solar) :

1. Introduction to KSB Solar Pump range, Selection & Application.

- Objective : Introduction & training of KSB Solar offerings to new & existing customers.
- Participants : East Zone Solar dealers, Potential customers from Guwahati & Kolkata region.
- Total No. of Participants : 10

2. KSB Solar Pump Basics & Selection

- Objective : To apprise customer regarding basics of pump and help them to select right pump
- Participants : Maharashtra Solar Manufacture's Association (MASMA)
- No of. Participants : 114 +

3. Installation & trial running of biggest Solar water supply project at Arunachal Pradesh

- Objective : To guide customer remotely
- Customer : ZSEE Smart Solutions; Guwahati

TSS Industry :

1. GAMMA Pumps

- Objective : To bring more insights on the special features of Gamma product so that our dealers and customers as well as our branch office colleagues would be encouraged to push this product more aggressively in the market.
- Participants : Branch / Zonal Office Colleagues, Dealers , End Customers
- No of. Participants : 26 (East zone), 30 (South zone), 41(North Zone)

2. MOVITEC Pumps

- Participants : Branch / Zonal Office Colleagues, End Users, Contractors & Dealers
- No of. Participants : 30 (East zone), 40 (South zone), 30 (North Zone), 25 (West Zone)

TSS Commercial Building Services :

Training Conducted at South Zone

1. Fire Pumps

- Customer : Design Tree consultants
- Location : Bangalore
- No of. Participants : 20

2. Fire/HVAC/Plumbing product & application ranges

- Customer : Rize Engg.
- Location : Hyderabad
- No of. Participants : 1

3. Plumbing : All types of pumps selection and designing of systems & configuration

- Customer : Hanumanth Reddy (PHE)
- Location : Hyderabad
- No of. Participants : 6

4. Fire Fighting : Products available with KSB with References

- Customer : Synergy Infra Consultants
- Location : Hyderabad
- No of. Participants : 11

5. Pump selection and cost effective solution in buildings

- Customer : Tata Projects Pvt. Ltd.
- Location : Hyderabad
- No of. Participants : 7

6. CBS Application & Products

- Customer : Lulu Teck Park, PCM Pvt Ltd,
Edge Consulting Engineers, Ladder
- Location : Kerala
- No of. Participants : 8

Training Conducted at North Zone

1. Fire Fighting Selection, Moviboost + VFD's, CBS Application & Products

- Customer : Rasman Technologies
- Location : Lucknow

2. Firefighting Pump Application / Selection Guide & Hydropneumatics System Variants Benefits & Working

- Customer : NCC Ltd.
- Location : Lucknow

Training Conducted at East Zone

1. Fire / HVAC / Plumbing product & application ranges

- Customer : Power and switch Gear, Vasuki Engineering
- Location : Jamshedpur
- No of. Participants : 16

- Customer : MEP Consultants, Plumbing Contractor, Engineers, Architects, Global Associates
- Location: Raipur
- No of. Participants : 13

2. Firefighting, Hydro pneumatic system, HVAC

- Customer : Rockwell Industries
- Location : Bhubaneswar
- No of. Participants : 5

TSS Valves

Training Conducted at Coimbatore

1. Latest Product developments

TSS Valve team has covered SICCA Product range enhancement, qualification of API 624, ISO 15848 & API RP 591, Helium leak test requirement, NACE requirements and how it helped them to reach out Oil & Gas Market. Also they have covered complete range of ECOLINE - Ball & Butterfly valves along with Pneumatic actuators / accessories and its salient features.

Customers : (No.of Participants)

- KSB Asia South (20+)
- KSB Middle East, Philippines (17)
- KSB Chile (20)

- KSB Taiwan (3)

2. Trouble shooting - Operation and maintenance of valves

Customers : (No.of Participants)

- Tata Steel - Bhushan, Angul (30)
- Kushiara Powerplant Bangladesh (7)
- NTPC Sipat / NTPC Lara / Hindalco, Hirakud (6)
- Aditya Alumnia & Vedanta, Jharsuguda (7)
- Brahmaputra Cracker and Polymer Ltd, Assam (7)
- JK Paper Raygada (10)