

INDEPENDENT AUDITORS' REPORT

To The Members of Pofran Sales & Agency Limited Report on the Ind AS Financial Statements

We have audited the accompanying Ind AS financial statements of **Pofran Sales & Agency Limited** ("the Company"), which comprise the Balance Sheet as at March 31, 2017, the Statement of Profit and Loss (including Other Comprehensive Income), the Cash Flow Statement and the Statement of Changes in Equity for the year then ended, and a summary of the significant accounting policies and other explanatory information.

Management's Responsibility for the Ind AS Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these Ind AS financial statements that give a true and fair view of the financial position, financial performance including other comprehensive income, cash flows and changes in equity of the Company in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards (Ind AS) prescribed under section 133 of the Act.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Ind AS financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these Ind AS financial statements based on our audit.

In conducting our audit, we have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit of the Ind AS financial statements in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Ind AS financial statements are free from material misstatement.



An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Ind AS financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the Ind AS financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the Ind AS financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the Ind AS financial statements.

We believe that the audit evidence obtained by us, is sufficient and appropriate to provide a basis for our audit opinion on the Ind AS financial statements.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Ind AS financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2017, and its profit, total comprehensive income, its cash flows and the changes in equity for the year ended on that date.

Report on Other Legal and Regulatory Requirements

1. As required by Section 143(3) of the Act, based on our audit we report, to the extent applicable that:
 - a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
 - b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
 - c) The Balance Sheet, the Statement of Profit and Loss including Other Comprehensive Income, the Cash Flow Statement and Statement of Changes in Equity dealt with by this Report are in agreement with the relevant books of account.
 - d) In our opinion, the aforesaid Ind AS financial statements comply with the Indian Accounting Standards prescribed under section 133 of the Act.
 - e) On the basis of the written representations received from the directors as on March 31, 2017 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2017 from being appointed as a director in terms of Section 164(2) of the Act.
 - f) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure A". Our report expresses an unmodified opinion on the adequacy and operating effectiveness of the Company's internal financial controls over financial reporting.



- g) With respect to the other matters to be included in the Auditors' Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended, in our opinion and to the best of our information and according to the explanations given to us:
- i. The Company does not have any pending litigations which would impact its financial position;
 - ii. The Company does not have any long term contracts including derivative contracts for which there were any material foreseeable losses;
 - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the company;
 - iv. The Company has provided requisite disclosures in the financial statements as regards its holding and dealings in Specified Bank Notes as defined in the Notification S.O. 3407(E) dated the November 08, 2016 of the Ministry of Finance, during the period from November 08, 2016 to December 30, 2016; and such disclosures are in accordance with the books of account maintained by the Company.
2. As required by the Companies (Auditors' Report) Order, 2016 ("the Order") issued by the Central Government in terms of Section 143(11) of the Act, we give in "Annexure B" a statement on the matters specified in paragraphs 3 and 4 of the Order.

For Joshi Apte & Co.

ICAI Firm Registration No: 104370W

Chartered Accountants



per P. J. Apte

Partner

Membership No.: 033212

Place: Pune

Date: 29.05.2017

**ANNEXURE "A" TO THE INDEPENDENT AUDITORS' REPORT
(Referred to in paragraph 1 under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)**

Report on the Internal Financial Controls Over Financial Reporting under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of Pofran Sales & Agency Limited ("the Company") as of March 31, 2017 in conjunction with our audit of the Ind AS financial statements of the Company for the year ended on that date.

Managements' Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by the Institute of Chartered Accountants of India and the Standards on Auditing prescribed under Section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.



POFRAN SALES AND AGENCY LIMITED

Meaning of Internal Financial Controls Over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion, to the best of our information and according to the explanations given to us the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2017, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.



For Joshi Apte & Co.

ICAI Firm Registration No: 104370W

Chartered Accountants

per P. J. Apte

Partner

Membership No.: 033212

Place: Pune

Date: 29.05.2017

**ANNEXURE "B" TO THE INDEPENDENT AUDITORS' REPORT
(Referred to in paragraph 2 under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)**

Re: Pofran Sales and Agency Limited (the "Company")

- (i) (a) The company is maintaining proper records showing full particulars, including quantitative details and situation of fixed assets;
- (b) There is a regular programme of verification which, in our opinion, is reasonable having regards to the size of the Company and the nature of its assets. No material discrepancies were noticed on such verification.
- (c) According to the information and explanations given to us and the records examined by us and based on the examination of the registered documents provided to us, we report that, the title deeds, comprising all the immovable properties of land and buildings which are freehold, are held in the name of the Company as at the balance sheet date.
- (ii) Considering the nature of the Company, the provisions of clause 3 (ii) of the Order pertaining to the physical verification of inventory is not applicable to the Company.
- (iii) During the year the Company has not granted any loans, secured or unsecured to companies, firms or other parties covered in the register maintained under section 189 of the Companies Act, 2013.
- (iv) There are no transactions made by the company, which require to be entered into the register maintained under Sections 185 and 186 of the Companies Act, 2013 in respect of grant of loans, making investments and providing guarantees and securities, as applicable.
- (v) According to the information and explanations given to us, the Company has not accepted any deposit from public.
- (vi) To the best of our knowledge and as explained, the Central Government has not prescribed maintenance of cost records under sub-section (I) of section 148 of the Companies Act, 2013 for the software services rendered by the Company.
- (vii) (a) The Company is regular in depositing undisputed statutory dues including provident fund, employees' state insurance, income-tax, sales-tax, service tax, duty of customs, duty of excise, value added tax cess and any other statutory dues with the appropriate authorities and there is no arrears of outstanding statutory dues as at the last day of the financial year concerned for a period of more than six months from the date they became payable.
- (b) There are no disputed outstanding towards statutory dues.

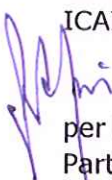


POFRAN SALES AND AGENCY LIMITED

- (viii) The Company has not taken any loans or borrowings from banks and financial institutions and has not issued debentures during the year.
- (ix) The Company has not raised moneys by way of initial public offer or further public offer (including debt instruments) or term loans and hence reporting under clause 3 (ix) of the Order is not applicable to the Company.
- (x) To the best of our knowledge and according to the information and explanations given to us, no fraud by the Company and no material fraud on the Company by its officers or employees has been noticed or reported during the year.
- (xi) The company has not paid or provided for the managerial remuneration, clause (xi) is not applicable to the company.
- (xii) The Company is not a Nidhi Company and hence reporting under clause 3 (xii) of the Order is not applicable to the Company.
- (xiii) In our opinion and according to the information and explanations given to us the Company is in compliance with Section 188 and 177 of the Companies Act, 2013, where applicable, for all transactions with the related parties and the details of related party transactions have been disclosed in the financial statements as required by the applicable accounting standards.
- (xiv) During the year the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures and hence reporting under clause 3 (xiv) of the Order is not applicable to the Company.
- (xv) In our opinion and according to the information and explanations given to us, during the year the Company has not entered into any non-cash transactions with any of its directors or persons connected with him and hence provisions of section 192 of the Companies Act, 2013 are not applicable.
- (xvi) The Company is not required to be registered under section 45-I of the Reserve Bank of India Act, 1934.



For Joshi Apte & Co.
Chartered Accountants,
ICAI Firm Registration No. 104370W


per P. J. Apte
Partner
Membership No. 033212
Place: Pune
Date: 29.05.2017

POFRAN SALES AND AGENCY LIMITED

Balance Sheet as at 31st March, 2017

Particulars		Note No.	As at 31st March, 2017	As at 31st March, 2016	As at 01st April, 2015
			Rs. In 000's	Rs. In 000's	Rs. In 000's
I	ASSETS				
(1)	Non-current assets				
	(a) Other Intangible assets	4	9.00	21.00	33.00
	(b) Deferred tax assets (net)	5	(1.60)	66.54	44.00
	(c) Other non-current assets	6	1,571.79	1,555.79	1,537.95
			1,579.19	1,643.33	1,614.95
(2)	Current assets				
	(a) Financial Assets				
	(i) Trade receivables	7	2,885.79	7,593.02	6,898.93
	(ii) Other financial assets	8	1,640.59	1,192.71	2,152.23
	(iii) Cash and cash equivalents	9	1,063.33	1,739.65	861.09
	(iv) Bank balances other than (iii) above	10	47,948.09	35,800.00	72,229.73
	(b) Other current assets	8	-	2.50	2.50
			53,537.80	46,327.88	82,144.48
	TOTAL		55,116.99	47,971.21	83,759.43
II	EQUITY AND LIABILITIES				
	Equity				
	(a) Equity Share capital	11	500.00	500.00	500.00
	(b) Other Equity	12	54,202.13	47,065.95	82,359.64
(1)	Non-current liabilities				
(2)	Current liabilities				
	(a) Financial Liabilities				
	(i) Trade payables	13			
	- Total outstanding dues of micro enterprises and small enterprises				
	- Others		399.27	390.67	899.79
	(ii) Other financial liabilities				
	(b) Other current liabilities	14	15.59	14.59	-
			414.86	405.26	899.79
	TOTAL		55,116.99	47,971.21	83,759.43
See accompanying notes forming part of the financial statements					

In terms of our report attached to the Balance Sheet

For Joshi Apte & Company
Chartered Accountants
Firm Reg. No. 104370W

P J Apte
(Partner)
M.No: 033212
Place : Pune



For and on behalf of the Board of Directors

Rajeev Jain
Director
DIN 07475640

Date: 29.05.2017

Vergheese Oommen
Director
DIN 00056404

DT. 29.05.2017

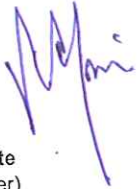
POFRAN SALES AND AGENCY LIMITED

Statement of Profit and Loss for the year ended 31st March, 2017

Particulars		Note No.	For the year ended	15 Months ended
			31st March, 2017	31st March, 2016
			Rs. In 000's	Rs. In 000's
1	Revenue from operations	15	8,059.78	20,101.54
2	Other income	16	3,444.36	4,525.55
3	Total revenue (1+2)		11,504.14	24,627.09
4	Expenses			
	Other expenses	17	899.82	1,272.58
	Finance Cost		-	49.27
	Depreciation and amortisation expense	4	12.00	15.00
	Total expenses		911.82	1,336.85
5	Profit before tax (3 - 4)		10,592.32	23,290.24
6	Income tax expense:			
	(a) Current tax		3,388.00	7,278.00
	(b) Deferred tax / (Credit)		68.14	(66.54)
			3,456.14	7,211.46
7	Profit for the year (5 - 6)		7,136.18	16,078.78
8	Other Comprehensive income (net of Tax)		-	-
9	Total comprehensive income for the year		7,136.18	16,078.78
8	Earnings per equity share (Face Value per share Rs.100/-):			
	(1) Basic & Diluted	18	1,427.24	3,215.76

See accompanying notes forming part of the financial statements

In terms of our report attached to the Balance Sheet
For Joshi Apte & Company
Firm Reg. No: 104370W
Chartered Accountants



P J Apte
(Partner)
M.No: 033212
Place : Pune
Date : 29.05.2017



For and on behalf of the Board of Directors



Rajeev Jain
Director
DIN 07475640



Verghese Oommen
Director
DIN 00056404

Place : Pune
Date : 29.05.2017

POFRAN SALES & AGENCY LTD.

CASH FLOW STATEMENT FOR THE YEAR ENDED 31st MARCH, 2017

Particulars	For the year ended 31st March, 2017		For the 15 Months ended 31st March, 2016	
	Rs. In 000's	Rs. In 000's	Rs. In 000's	Rs. In 000's
A CASH FLOW FROM OPERATING ACTIVITIES				
Profit before income tax		10,592.32		23,290.24
Adjustment for :				
Depreciation		12.00		15.00
Unrealised exchange (gain) / loss		91.27		128.70
Interest income		(3,439.97)		(3853.70)
Operating profit before changes in operating assets and liabilities		7,255.62		19,580.24
Change in operating assets and liabilities -				
Trade Payables	8.60		(209.02)	
Other Current Liabilities	1.00		(32.75)	
Trade Receivables	4615.96		3,169.81	
Other Non current assets	0.00		106.48	
Other Current Assets	2.50		0.00	
		4,628.06		3034.52
Cash generated from operations		11,883.68		22,614.76
Direct taxes paid		(3,404.00)		(7943.85)
Net Cash from Operating activities		8,479.68		14,670.91
B CASH FLOW FROM INVESTING ACTIVITIES				
Interest received		2,992.09		4,331.51
Payment for fixed assets		-		(36.00)
Fixed Deposits with bank having maturity over three months		(12,148.09)		30695.86
C CASH FLOW FROM FINANCING ACTIVITIES				
Interim Dividend paid	-		(40,000.00)	
Tax on dividend	-		(8,143.06)	
				(48,143.06)
D NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS		(676.32)		1519.22
Cash and Cash Equivalents (Opening balance)		1,739.65		220.43
Cash and Cash Equivalents (Closing balance)		1,063.33		1,739.65
Cash and cash equivalents comprise of :				
Cash on hand		-		-
<u>Balance with Scheduled banks</u>				
Current account	1,063.33		1,739.65	
Fixed Deposit	-	1,063.33	-	1,739.65
		1,063.33		1,739.65
Deposits with original maturity over three months		47,948.09		35,800.00
		49,011.42		37,539.65

Notes :

1. Figures in brackets represent outflows of cash and cash equivalents.

Per our report attached to the Balance Sheet

For Joshi Apte & Company
Chartered Accountants
Firm Reg No.104370W

P J Apte
Partner
M.No: 033212

Date: 29.05.2017
Pune



For and on behalf of the Board of Directors

Rajeev Jain
Director
DIN 07475640

Vergese Oommen
Director
DIN 00056404

Date: 29.05.2017

POFRAN SALES & AGENCY LIMITED

(CIN U1103PN2005PLC020123)

NOTE NO. 1 Company Overview : The company is a commission agent.

NOTE NO. 2 STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

2.1 Basis of Preparation : The financial statements of the Company have been prepared in accordance with generally accepted accounting principles in India (Indian GAAP). The financial statements have been prepared to comply in all material respects with the Indian Accounting Standards notified under the Companies Act, 2013. These financial statements have been prepared under the historical cost convention on an accrual basis. Mercantile system of accounting is followed in consistence with generally accepted accounting practice.

2.2 Statement of compliance : In accordance with the notification issued by the Ministry of Corporate Affairs, the Company has adopted Indian Accounting Standards (referred to as "Ind AS") notified under the Companies (Indian Accounting Standards) Rules, 2015. These are the Company's first Ind AS financial statements. The date of transition is April 1, 2015. Previous year's numbers in the financial statements have been restated to Ind AS. In accordance with Ind AS 101 First-time Adoption of Indian Accounting Standards, the Company has presented a reconciliation from the presentation of financial statements under Accounting Standards notified under the Companies (Accounting Standards) Rules, 2006 ("Previous GAAP") to Ind AS of Shareholders' equity as at March 31, 2016 and April 1, 2015 and of the comprehensive net income for the year ended March 31, 2016.

2.3 Use of estimates : The preparation of the financial statements in conformity with the generally accepted accounting principles requires estimates and assumptions to be made that affect the reported amount of assets and liabilities on the date of the financial statements and the reported amount of revenues and expenses during the reporting year. Difference between the actual result and estimates are recognized in the year in which the results are known/ materialized.

2.4 Income Tax : Current income tax is measured at the amount expected to be paid to the tax authorities in accordance with the Income Tax Act, 1961 enacted in India. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date.

2.5 Revenue Recognition : Commission is recognised on shipment / despatch of material to clients by principal as per Purchase Order terms of the clients.

2.6 Foreign Exchange Transaction : Realised gain and losses on foreign exchange transaction are recognised in the statement of Profit & Loss. Accrued agency commission from Principal in foreign currency is converted at year end rate of exchange.

2.7 Fixed assets and depreciation / amortisation : Fixed assets are stated at cost of acquisition less depreciation / amortisation. Cost comprises the purchase price and other attributable costs on making the asset ready for its intended use.

The company has got only one asset i.e. Software which is amortised on straight line method at rate 33%.

2.8 Deferred Taxes : Deferred tax is recognised on all timing differences, subject to consideration of prudence in respect of deferred tax assets. The same is measured using the tax rates and the tax laws enacted or substantively enacted as at the reporting date.



POFRAN SALES AND AGENCY LIMITED
Notes forming part of the financial statements

Note 3 - Statement of changes in equity

Particulars	As at 31st March, 2017	As at 31st March, 2016	As at 01st April, 2015
	Rs. In 000's	Rs. In 000's	Rs. In 000's
A. Equity share capital			
Opening balance	500.00	500.00	500.00
Changes in equity share capital	-	-	-
Closing balance	500.00	500.00	500.00
Total	500.00	500.00	500.00
A. Other equity			
General reserve			
Opening balance	3,600.00	3,600.00	3,600.00
Add: Transferred from surplus in Statement of Profit and Loss	-	-	-
Closing balance	3,600.00	3,600.00	3,600.00
Retained earnings			
Opening balance	43,465.95	43,465.95	75,530.23
Add: Profit for the year	7,136.18		16,078.78
Less: Interim Dividend paid to equity shareholders	-		40,000.00
Tax on Interim Dividend	-		8,143.06
Closing balance	50,602.13	43,465.95	43,465.95
Total	54,202.13	47,065.95	47,065.95



POFRAN SALES AND AGENCY LIMITED
Notes forming part of the financial statements

Rs. in 000's

Particulars	Gross block				Depreciation/Amortisation				Net block	
	As at 31st March, 2016	Additions during year	Deductions during year	As at 31st March, 2017	Upto 31st March, 2016	Provided during year	Deductions during year	Upto 31st March, 2017	As at 31st March, 2017	As at 31st March, 2016
Computer software	36.00	-	-	36.00	15.00	12.00	-	27.00	9.00	21.00
Total Intangible Assets	36.00	-	-	36.00	15.00	12.00	-	27.00	9.00	21.00
Previous year	36.00	-	-	36.00	3.00	12.00	-	15.00	21.00	-



POFRAN SALES AND AGENCY LIMITED
 Notes forming part of the financial statements

Note 5 - Deferred tax assets (net)

Particulars	As at 31st March, 2017	As at 31st March, 2016	As at 01st April, 2015
	Rs. In 000's	Rs. In 000's	Rs. In 000's
Breakup of deferred tax assets / (liability) as at year end			
Provision for depreciation	(1.60)	(3.61)	3.00
Others	-	70.15	41.00
Total	(1.60)	66.54	44.00



POFRAN SALES & AGENCY LIMITED
Notes forming part of the financial statements

Note 6 - Other non-current assets
(Unsecured - considered good unless otherwise stated)

Particulars	As at 31st March, 2017	As at 31st March, 2016	As at 01st April, 2015
	Rs. In 000's	Rs. In 000's	Rs. In 000's
- Taxes paid in advance less provisions	1,571.79	1,555.79	1,535.45
- Balances with Government Authorities	-	-	-
Considered Good	-	212.17	127.85
Considered Doubtful	-	212.17	127.85
Less: Provision for doubtful loans and advances	-	212.17	127.85
Prepaid Expenses	-	-	2.50
Total	1,571.79	1,555.79	1,537.95



POFRAN SALES & AGENCY LIMITED
Notes forming part of the financial statements

Note 7 - Trade receivables
(Unsecured - considered good unless otherwise stated)

Particulars	As at 31st March, 2017	As at 31st March, 2016	As at 01st April, 2015
	Rs. In 000's	Rs. In 000's	Rs. In 000's
Trade receivables outstanding for a period exceeding six months from the date they were due for payment Considered good	439.46	-	-
Other Trade receivables Considered good	2,446.33	7,593.02	6,898.93
Total	2,885.79	7,593.02	6,898.93



POFRAN SALES & AGENCY LIMITED
Notes forming part of the financial statements

Note 8 - Other financial assets and other current assets

Particulars	As at 31st March, 2017	As at 31st March, 2016	As at 01st April, 2015
	Rs. In 000's	Rs. In 000's	Rs. In 000's
Other financial assets			
Interest accrued on fixed deposits	1,640.59	1,192.71	2,152.23
Total	1,640.59	1,192.71	2,152.23
Other Current Assets			
Prepaid Expenses	-	2.50	2.50
Other	-	-	-
Total	1,640.59	1,195.21	2,154.73



POFRAN SALES & AGENCY LIMITED

Notes forming part of the financial statements

Note 9 - Cash and cash equivalents

Particulars	As at 31st March, 2017	As at 31st March, 2016	As at 01st April, 2015
	Rs. In 000's	Rs. In 000's	Rs. In 000's
Balances with banks - In current accounts	1,063.33	1,739.65	861.09
Total	1,063.33	1,739.65	861.09



POFRAN SALES & AGENCY LIMITED

Notes forming part of the financial statements

Note 10 - Other bank balances

Particulars	As at 31st March, 2017	As at 31st March, 2016	As at 01st April, 2015
	Rs. In 000's	Rs. In 000's	Rs. In 000's
Balances with banks			
Other Bank Balance			
- In deposit accounts exceeding 3 months but not exceeding 12 months	47,948.09	35,800.00	72,229.73
Total	47,948.09	35,800.00	72,229.73



Note 11 - Share capital

Particulars	As at 31st March, 2017		As at 31st March, 2016		As at 01st April, 2015	
	Number of shares	Rs. In 000's	Number of shares	Rs. In 000's	Number of shares	Rs. In 000's
Authorised: Equity shares of Rs.100/- each.	10,000	1,000.00	10,000.00	1,000.00	10,000	1,000.00
Issued, Subscribed and Fully Paid up: Equity shares of Rs.100/- each.	5,000	500.00	5,000.00	500.00	5,000	500.00
Total	5,000	500.00	5,000.00	500.00	5,000	500.00

(i) Reconciliation of the no. of shares outstanding at the beginning and at the end of the year:	As at 31st March, 2017		As at 31st March, 2016		As at 01st April, 2015	
	Rs. In 000's	No of shares	Rs. In 000's	No of shares	Rs. In 000's	No of shares
No of shares outstanding at the beginning of the year - Equity shares	500.00	5,000	500.00	5,000	500.00	5,000
Add: Additional shares issued during the year - Equity shares (Bonus issue)	-	-	-	-	-	-
Less: Shares forfeited/Bought back during the year - Equity shares	-	-	-	-	-	-
No of shares outstanding at the end of the year - Equity shares	500.00	5,000	500.00	5,000	500.00	5,000

(ii) The company has only one class of shares referred to as equity shares having a par value of Rs. 100/-. Each shareholder of equity shares is entitled to one vote per share.

(iii) Number of shares held by each shareholder holding more than 5% shares in the company are as follows:

Particulars	As at 31st March, 2017		As at 31st March, 2016		As at 01st April, 2015	
	No of shares	% of shares held	No of shares	% of shares held	No of shares	% of shares held
KSB Pumps Limited	5,000	100.00%	5,000	100.00%	5,000	100.00%

v) The Company declares and pays dividends in Indian rupees. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting. In the event of liquidation of the Company, the holders of equity shares will be entitled to receive any of the remaining assets of the company, after distribution of all preferential amounts. However, no such preferential amount exists currently. The distribution will be in proportion to the number of equity shares held by the shareholders.



POFRAN SALES AND AGENCY LIMITED
Notes forming part of the financial statements

Note 12 - Other Equity

Particulars	As at 31st March, 2017	As at 31st March, 2016	As at 01st April, 2015
	Rs. In 000's	Rs. In 000's	Rs. In 000's
General reserve			
Opening balance	3,600.00	3,600.00	3,600.00
Add: Transferred from surplus in Statement of Profit and Loss	-	-	-
Closing balance	3,600.00	3,600.00	3,600.00
Retained earnings			
Opening balance	43,465.95	75,530.23	63,701.02
Add: Profit for the year	7,136.18	16,078.78	15,058.62
Less: Interim Dividend paid to equity shareholders	-	40,000.00	-
Tax on Interim Dividend	-	8,143.06	-
Closing balance	50,602.13	43,465.95	78,759.64
Total	54,202.13	47,065.95	82,359.64



POFRAN SALES AND AGENCY LIMITED
Notes forming part of the financial statements

Note 14 - Other current liabilities

Particulars	As at 31st March, 2017	As at 31st March, 2016	As at 01st April, 2015
	Rs. In 000's	Rs. In 000's	Rs. In 000's
Other payables			
(i) Statutory remittances (Withholding Taxes)	15.59	14.59	-
Total	15.59	14.59	-



POFRAN SALES & AGENCY LIMITED
Notes forming part of the financial statements

Note 15 - Revenue from operations

Particulars	For the year ended 31st March, 2017	15 Months ended 31st March, 2016
	Rs. In 000's	Rs. In 000's
Sale of services	8,059.78	20,101.54
Total	8,059.78	20,101.54



POFRAN SALES & AGENCY LIMITED
Notes forming part of the financial statements

Note 17 - Other expenses

Particulars	For the year ended 31st March, 2017	15 Months ended 31st March, 2016
	Rs. In 000's	Rs. In 000's
Management & Administrative services received	760.38	866.61
Commission	-	29.29
Rent	69.00	75.15
Rates and Taxes	2.50	3.24
Auditor's Remuneration (net of service tax)		
Audit fees	35.00	35.00
Reimbursement of expenses	0.50	-
Fees for other services	-	-
	35.50	35.00
Printing & Stationery	-	9.45
Exchange Loss	-	-
Provision for doubtful advances	-	212.17
Miscellaneous expenses	32.44	41.67
Total	899.82	1,272.58



POFRAN SALES & AGENCY LIMITED

(CIN U1103PN2005PLC020123)

NOTE NO. 18 NOTES TO ACCOUNTS

18.1 FIRST TIME ADOPTION OF IND-AS

These financial statements for the year ended March 31, 2017 have been prepared in accordance with Ind-AS. For periods up to and including the year ended March 31, 2016, the Company prepared its financial statements in accordance with statutory reporting requirements in India immediately before adopting Ind AS ('previous GAAP').

Accordingly, the Company has prepared financial statements which comply with Ind-AS applicable for year ending on March 31, 2017, together with the comparative period data as at and for the year ended March 31, 2016. In preparing these financial statements, the Company's opening balance sheet was prepared as at April 1, 2015, the Company's date of transition to Ind-AS. There are no adjustments required to reinstate Company's Indian GAAP financials; hence note for principal adjustments made by the Company in restating its Indian GAAP financial statements, including the balance sheet as at April 1, 2015 and the financial statements as at and for the year ended March 31, 2016 is not required

18.2 INCOME TAXES

A reconciliation of the income tax provision to the amount computed by applying the statutory income tax rate to the profit before tax is summarized below:

Particulars	Year ended	15 Months ended	
	31st March 2017	31st March 2016	
	Rs. '000	Jan to March 15 Rs. '000	April 15 to Mar 16 Rs. '000
Profit before tax	10,592.32	4,068.40	19,221.84
Enacted tax rate in India	31.961%	32.445%	33.063%
Computed tax expense at enacted tax rate	3,385.40	1,319.99	6,355.32
Effect of non-deductible expenses	68.14	(66.54)	
Others	2.60	(397.31)	
Income tax expense	3,456	7211.46	

18.1 EARNING IN FOREIGN CURRENCY

Particulars	Year ended	15 Months ended
	31st March 2017 Rs. '000	31st March 2016 Rs. '000
Commission collected from principal	8,059.78	20,101.54

18.2 The Company neither deals in multiple products/Services nor operates in different geographical areas. As a result, no reportable segment is identified as per the definition contained in Ind AS 108 (Operating Segment). Therefore segment information as per Ind AS - 108 is not disclosed.

18.3 Related Party Transaction as per Ind AS - 24

Rs. '000

Name of the party & address	Nature of transaction	Year ended		15 Months ended	
		31st March 2017		31st March 2016	
		Amount	Amount o/s on B/S date	Amount	Amount o/s on B/S date
KSB Pumps Ltd., Pimpri Pune 18	Dividend paid		-	40,000.00	
	Office rent	69.00	34.50	75.15	34.35
	Management & Administrative Services charges paid	760.38	346.15	866.61	345.48
	Service at site	-	-	199.15	-



POFRAN SALES & AGENCY LIMITED

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NOTE NO. 18 NOTES TO ACCOUNTS

18.4 Earnings Per Share

Earnings Per Share is calculated as follows :-

Rs. '000

Sr. No	Particulars	Year ended 31st March 2017	15 months ended 31st March 2016
a)	Profit/Loss after tax	7,136.18	16,078.78
b)	Weighted average number of equity shares	5,000.00	5,000.00
c)	EPS:Basic & Diluted	1,427.24	3,215.76
d)	Nominal value of shares	100.00	100.00

18.5 Disclosure for the details of Specified Bank Notes held and transacted during the period from 8th November 2016 to 30th December 2016 is not provided as company has not withdrawn any cash from bank during the financial year 2016-17 and does not have any opening cash balance.

18.6 Previous year's figures are not comparable since they pertain to the period of 15 Months.

18.7 Previous year's figures have been regrouped / restated wherever necessary to confirm with this year's classification.

For, Joshi Apte & Co
Chartered Accountants


P J Apte
Partner
M.No: 033212
Date: 29.05.2017




Rajeev Jain
Director
DIN 07475640
Date: 29.05.2017


Verghese Oommen
Director
DIN 00056404