

**Quarterly Report (Un-Audited)
For the Period ended September 30, 2022
KSB Pumps Company Limited**



Y E A R S

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Company Information

Board of Directors

Dr. Sven Baumgarten	Chairman
Imran Ghani	Chief Executive Officer / MD
Asif Malik	
Dieter Antonius Pott	
Ayesha Aziz	
Hasan Aziz Bilgrami	
Shezada Mazhar	
Jamal Nasim	

Company Secretary

Faisal Aman Khan

Management

Imran Ghani	Chief Executive Officer /MD
Imran Ahmed	Chief Financial Officer
Muhammad Imran Malik	Director Sales & Strategic Marketing
Fida Hussain	General Manager Operations
Omar Saljouk	General Manager Services

Auditors

A.F. Ferguson & Co.	Chartered Accountants
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Legal Advisors

Mandviwala & Zafar

Bankers

Allied Bank Limited
 BankIslami Pakistan Limited
 Bank Alfalah Limited
 Deutsche Bank AG
 Habib Bank Limited
 MCB Bank Limited
 National Bank of Pakistan
 United Bank Limited
 Meezan Bank Limited
 Bank Al Habib Limited

Audit Committee

Jamal Nasim	Chairman
Dieter Antonius Pott	Member
Shezada Mazhar	Member

HR & R Committee

Shezada Mazhar	Chairman
Imran Ghani	Member
Hasan Aziz Bilgrami	Member

Registered Office

16/2 Sir Aga Khan Road, Lahore - 54000.
 Ph: (042) 36304173, 36370969
 Fax: (042) 36368878, 36366192
 Email: info@ksb.com.pk

Works

Hazara Road, Hassanabdal
 Ph: (057) 2520236
 Fax: (057) 2520237
 Email: info@ksb.com.pk

Share Registrar

C DC Share Registrar Services Limited
 CDC House, 99-B, Block B, SMCHS
 Shahra-e-Faisal, Karachi-74400
 Tel: (021) 111-111-500
 Fax: (021) 34326053

Sales Offices

Lahore

16/2 Sir Aga Khan Road Lahore.
Ph: (042) 111 572 786, 36304173
Fax: (042) 36366192, 36368878
Email: info@ksb.com.pk

Multan

Golden Heights, Nusrat Road, Multan.
Ph: (061) 111 572 786 Fax: (061) 4541784
Email: info@ksb.com.pk

Rawalpindi

Racecourse Landmark, 299-A, Main
Peshawar Road, Rawalpindi Cantt
Tel: +92 51 5491481-82 Fax: +92 51 5491237
Email: info@ksb.com.pk

Karachi

307 & 308, 3rd Floor Parsa Tower, Block 6,
PECHS Shahrah-e-Faisal, Karachi
Ph: (021) 111 572 786 Fax: (021) 34388302
Email: info@ksb.com.pk

KSB Exclusive Partners

Sr.	Channel	City	Location	Province	Service Partners	Contact No.	Email
1	Dominar Engineers	Lahore	65-A Ferozpur Road Link Samanabad Road, near LOS	Punjab	Hammad Malik/ Syed Mehdi	0302-8744449/8 042-37500078	hammad.malik@dc.com.pk
2	B&I Engineering	Lahore	House # 6-E Skindar Mali Road Gulberg II, Lahore	Punjab	Imran Yousaf	0300-4056939 042-32801273	imran@biengr.com
3	Industrial Development & Engineering Associates	Karachi	20-C Mezzanine Floor, Indus Centre 14th Com st PH-II DHA	Sindh	Saqib Khawaja	0300-8203077 021-35390481/2	saqib@idea.com.pk
4	Modern Technology & Traders	Karachi	4th Floor, Building # 11-C/2 Lane-11 Bukhari Commercial DHA Phase-6	Sindh	Abdul Qayyum	0333-7299905 0311-1000953 021-35156121-4	qayoomshaikh3@gmail.com
5	Wali Muhammad & Co.	Quetta	Zonkiram Road Near Millennium Mall	Balochistan	Wali Muhammad	0300-8387668 081-2829635	gulistanmachinery@yahoo.com

KSB SupremeServ - AUTHORIZED SERVICE PARTNER

Sr.	Channel	City	Location	Province	Service Partners	Contact No.	Email
1	Faisal Engineering Services	Lahore	140-Block D, Jubilee Town Lahore.	Punjab	Waqas Ahmed	0333-5549156 042-5231151	waqas@faisalengg.com
2	MASTek Associates	Faisalabad	4-A Koh-i-Noor City, Jaranwala Road, Faisalabad.	Punjab	Altaf Hussain	0321-7060604 041-5391835	mas@mascorporation.com.pk

DIRECTORS' REVIEW

I am pleased to present the financial statements of KSB Pumps Company Limited for the nine months ended September 30, 2022.

After posting a strong growth of 5.6% in fiscal year 2021, GDP outlook for Pakistan was slowed down at around 4% in FY 2022. GDP outlook for FY 2023 is expected to remain around 3.5% (Source: ADB). Inflation showed upward trend for the fiscal year 2022 and remained elevated at around 11%. Inflation went further up by 14.40% in September, 2022, although it is expected to contract in coming months in FY 2023. Considering the current economic situation, and recent political instability may affect overall business activity in the country and have further slowdown impacts.

KSB Pakistan has achieved a turnover of PKR 3,610 Mio in the 1st nine months of the year 2022 with an increase of 18% in comparison to year 2021. Profit before tax remained PKR 64 Mio and profit after tax PKR 26 Mio, with earning per share of Rs. 2.00.

Going forward, business prospects are very promising in Water and General Industry markets areas with a strong outlook even for intercompany business.

The board would like to acknowledge the dedication and hard work by entire KSB team to achieve positive business results in the 1st half and wish them all the best for the year 2022.



Imran Ghani
MD/Chief Executive Officer

19th October, 2022
Lahore, Pakistan

Condensed Interim Statement of Financial Position (Un-Audited) As at September 30, 2022

EQUITY AND LIABILITIES	Note	September 30, 2022 (Rupees in thousand)	December 31, 2021
SHARE CAPITAL AND RESERVES			
Authorised capital 15,000,000 (2021: 15,000,000) ordinary shares of Rs 10 each		150,000	150,000
Issued, subscribed and paid up capital		132,000	132,000
General Reserves		1,843,100	1,828,100
Unappropriated Profit		26,603	26,469
		2,001,703	1,986,569
NON CURRENT LIABILITIES			
Long term finances - secured	4	-	-
Deffered Grant		-	-
Employees' retirement and other benefits		76,581	76,772
Deferred liabilities		-	-
		76,581	76,772
Current portion of long term finances - secured		65,408	255,746
Current Portion of deffered grant		-	4,219
Short term finances - secured		1,816,016	1,575,741
Trade and other payables	5	2,033,437	1,871,992
Contract Liability		1,977	21,615
Unclaimed dividend		10,644	10,111
Due to provident fund		6,640	5,110
Provisions for other liabilities and charges		53,862	70,007
		3,987,984	3,814,541
CONTINGENCIES AND COMMITMENTS			
	6	6,066,268	5,877,883

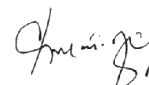
The annexed notes 1 to 15 form an integral part of this condensed interim financial information.



Chairman



Chief Executive



Chief Financial Officer

ASSETS		September 30, 2022	December 31, 2021
	Note	(Rupees in thousand)	
NON-CURRENT ASSETS			
Property, plant and equipment	7	925,481	925,374
Investment property		-	-
Intangible assets		1,426	5,534
Capital work in progress		92,806	68,467
Long term loans and deposits		9,567	13,306
Deferred taxation		38,674	31,899
		1,067,954	1,044,580
CURRENT ASSETS			
Stores, spares and loose tools		128,633	119,634
Stock in trade		1,417,078	1,444,510
Trade debts	8	1,645,408	1,586,953
Contract Asset		704,877	570,062
Advances, deposits, prepayments and other receivables		908,797	852,616
Cash and bank balances		193,521	259,528
		4,998,314	4,833,303
		6,066,268	5,877,883



Chairman



Chief Executive



Chief Financial Officer

Condensed Interim Statement Of Profit Or Loss And Other Comprehensive Income (Un-Audited)

For the period ended September 30, 2022

	Note	Three months ended		Nine months ended	
		September 30,2022	September 30,2021	September 30,2022	September 30,2021
		(Rupees in thousand)		(Rupees in thousand)	
Sales	11	1,204,715	889,575	3,610,141	3,039,947
Cost of sales	12	(1,056,724)	(822,334)	(3,074,398)	(2,635,936)
Gross profit		147,991	67,241	535,743	404,011
Distribution and marketing expenses		(106,636)	(63,864)	(290,753)	(222,568)
Administration expenses	13	(56,219)	(45,558)	(158,502)	(155,396)
Other operating expenses		(6,730)	8,905	(8,850)	(2,906)
Other operating income		114,776	23,995	162,004	69,997
Profit / (Loss) from operations		93,182	(9,281)	239,642	93,138
Finance cost		(69,712)	(20,638)	(175,896)	(69,912)
Profit / (Loss) before taxation		23,470	(29,919)	63,746	23,226
Taxation		(15,206)	(9,538)	(37,392)	(35,903)
Profit / (Loss) for the period		8,264	(39,457)	26,354	(12,677)
Other comprehensive income/ (loss):					
Items not to be reclassified to profit or loss in subsequent periods:					
Remeasurement of defined benefit plans - net of tax		-	-	-	-
Total comprehensive income / (loss) for the year		8,264	(39,457)	26,354	(12,677)
Earnings / (Loss) per share - basic & diluted Rupees		0.63	(2.99)	2.00	(0.96)

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.



Chairman



Chief Executive



Chief Financial Officer

Condensed Interim Statement of Changes In Equity (Un-Audited)

For the period ended September 30, 2022

	<u>Share capital</u>	<u>General reserves</u>	<u>Unappropriated profit</u>	<u>Total</u>
	(Rupees in thousand)			
Balance as at January 1, 2021	132,000	1,805,600	29,512	1,967,112
Final dividend for the year ended December 31, 2020 Rs 0.5 per share	-	-	(6,600)	(6,600)
Transfer to general reserve	-	22,500	(22,500)	-
Total comprehensive income/(loss) for the period	-	-	(12,677)	(12,677)
Balance as at September 30, 2021	<u>132,000</u>	<u>1,828,100</u>	<u>(12,265)</u>	<u>1,947,835</u>
Total comprehensive income/(loss) for the period	-	-	38,734	38,734
Balance as at December 31, 2021	<u>132,000</u>	<u>1,828,100</u>	<u>26,469</u>	<u>1,986,569</u>
Final dividend for the year ended December 31, 2021 Rs 0.85 per share	-	-	(11,220)	(11,220)
Transfer to general reserve	-	15,000	(15,000)	-
Total comprehensive income / (Loss) for the period	-	-	26,354	26,354
Balance as at September 30, 2022	<u>132,000</u>	<u>1,843,100</u>	<u>26,603</u>	<u>2,001,703</u>

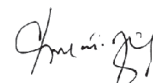
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Chairman



Chief Executive



Chief Financial Officer

Condensed Interim Cash Flow Statement (Un-Audited)

For the period ended September 30, 2022

		January to September	
		2022	2021
		(Rupees in thousand)	
	Note		
Cash flows from operating activities			
Cash generated from operations	9	242,762	14,552
Finance costs paid		(142,226)	(65,701)
Taxes paid		(60,254)	(42,435)
Employees' retirement and other benefits paid		(22,399)	(13,037)
Net decrease / (increase) in long term loans and deposits		3,739	1,342
Net cash generated from / (used in) operating activities		21,622	(105,279)
Cash flows from investing activities			
Fixed capital expenditure		(161,680)	(49,536)
Proceeds from sale of property, plant and equipment		34,804	7,466
Net cash (used in) / generated from investing activities		(126,876)	(42,070)
Cash flows from Financing activities			
Long term loan-secured		(190,338)	(162,606)
Dividend paid		(10,687)	(6,572)
Net cash (used in) / generated from financing activities		(201,025)	(169,178)
Net (decrease)/increase in cash and cash equivalents		(306,280)	(316,527)
Cash and cash equivalents at the beginning of the period		(1,316,216)	(604,194)
Cash and cash equivalents at the end of the period		10 (1,622,495)	(920,721)

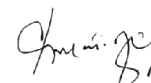
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Chairman



Chief Executive



Chief Financial Officer

Notes To The Condensed Interim Financial Statements For The Period Ended September 30, 2022 (un-audited)

1. Legal status and nature of business

KSB Pumps Company Limited (a KSB group company) 'the Company' was incorporated in Pakistan on July 18, 1959 under the Companies Act, 1913 (now Companies Act, 2017) and is listed on the Pakistan Stock Exchange Limited. The Company is a subsidiary of KSB SE & Co. KGaA and principally engaged in the manufacture and sale of industrial pumps, valves, castings and related parts and after market services. The registered office of the Company is situated at KSB Building, 16/2 Sir Agha Khan road, Lahore. The factory of the Company is situated at Hazara Road, Hassanabdal. The Company also has regional offices located in Lahore, Rawalpindi, Karachi and Multan.

2. Basis of preparation

2.1 These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

'- International Accounting Standards (IAS) 34 issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and

- International accounting standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standard Board (IASB) as notified under the Companies Act, 2017; and

- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of (IAS) 34, the provisions and directives issued under the Companies Act, 2017 have been followed.

This condensed interim financial information is un-audited and is being submitted to the members of the Company as required by Section 237 of the Companies Act, 2017 (the "Act").

The condensed interim financial statements do not include all the information required for annual financial statements including financial risk management information and therefore should be read in conjunction with the annual financial statements for the year ended December 31, 2021.

The accounting policies adopted for the preparation of these condensed interim financial statements are the same as those applied in the preparation of preceding annual published financial statements of the Company for the year ended December 31, 2021.

Furthermore, the basis of significant estimates are same as those that were applied to the financial statements for the year ended December 31, 2021.

2.2 Initial application of standards, amendments or an interpretation to existing standards

The following amendments to existing standards have been published that are applicable to the Company's financial statements covering annual periods, beginning on or after the following dates:

2.2.1 Standards, amendments and interpretations to published standards effective in current period

'Certain standards, amendments and interpretations to approved accounting standards are effective for the annual period beginning on or after January 01, 2022 but are considered not to be relevant. or to have any significant effect on the Company's operations and are, therefore, not detailed in these financial statements.

2.2.2 Standards, amendments and interpretations to existing standards not yet effective and not applicable/ relevant to the Company

There are certain standards, amendments to the approved accounting standards and interpretations that are mandatory for the Company's accounting periods beginning on or after January 01, 2022 but are considered not to be relevant or to have any significant effect on the Company's operations and are, therefore, not detailed in these financial statements.

3. Taxation

'Income tax expense is recognized in each interim period based on best estimate of the weighted average annual income tax rate expected for the full financial year. Amounts accrued for income tax expense in one interim period may have to be adjusted in a subsequent interim period of that financial year if the estimate of the annual income tax rate changes.

	Note	September 30, 2022 Unaudited (Rupees in thousand)	December 31, 2021 Audited
4 Long term finances - secured			
BankIslami	4.1	32,250	125,000
Allied Bank Limited	4.2	33,400	130,746
Current portion of long term finances - secured		(65,650)	(255,746)
		-	-

4.1 During the prior years, the long term finance was obtained in the form of Diminishing Musharika from BankIslami Pakistan Limited for the purpose of expansion of foundry amounting to Rs 500 million. Under the arrangement, principal amount of Rs 500 million is repayable in 16 equal quarterly instalments beginning on February 16, 2018. During the year ended December 31, 2020, pursuant to State Bank of Pakistan circular No 13 dated March 26, 2020 the Company has obtained one year deferment of repayment of principal amount from Bank Islami Pakistan Limited. Interest is payable quarterly in arrears at the rate of 3 months KIBOR plus 0.10 percent per annum. Effective rate of interest ranged from 8.79% to 16.00% during the period ended September 30, 2022 (September 30, 2021: 8.41% to 13.60%). The amount is secured by way of exclusive charge over specific plant and machinery amounting to Rs 500 million. As at September 30, 2022 the Company has repaid an amount of Rs 468.75 million (December 31, 2020: 281.25 million).

4.2 During the year ended December 31, 2020, the Company availed the State Bank of Pakistan Refinance Scheme for payment of salaries and wages from Allied Bank Limited with a limit of Rs 271.00 million. The loan is repayable in 8 equal quarterly installments starting from February 3, 2021 with a grace period of six months. The finance is secured by exclusive equitable mortgage charge over land and buildings situated at KSB Pumps Company Limited head office upto an amount of Rs 213.00 million and the remaining short fall is covered temporarily through a stop gap arrangement by reducing the running finance facility until any other security is furnished to the bank. Subsequent to the approval of the State Bank of Pakistan, the facility carried interest rate of 1% per annum. The effective rate of interest used for discounting of the loan is 7.7% per annum (2021: 7.7% per annum). As at September 30, 2022, the Company has repaid an amount of Rs 235.01 million (December 31, 2021: 134.41 million).

5 Trade and other payables

'Trade creditors include amount due to holding company of Rs:368.734 million (December 2021: Rs 289.43 million) and associated undertakings of Rs:161.055 million (December 2021: Rs 59.24 million). Further, it includes amount of Rs 561.082 million (December 31, 2021: Rs 431.10 million) as advance received from customers other than projects.

6 Contingencies and commitments

6.1 Contingencies

There is no significant change in contingencies since the date of preceding published annual financial statements, except for the following:

(i) The Company has obtained bank guarantees of Rs. 744.05 million (December 2021: Rs 784.04 million) against the performance of various contracts.

(ii) The Deputy Commissioner Inland Revenue ('DCIR') issued order under section 161 for the tax year 2018 vide order dated November 26, 2021 and raised demand of Rs 69.18 million, including default surcharge aggregating to Rs 18.30 million against the Company under sections 161 of Income Tax Ordinance 2001 ('ITO 2001') on account of non-withholding of taxes while making certain payments. The Company filed an appeal with the Commissioner Inland Revenue Appeals ('CIR-A'), which was remanded back to the Tax Department. Being aggrieved, the Company filed an appeal on May 16, 2022 with Appellate Tribunal Inland Revenue ('ATIR'), which are yet to be initiated. The management and the taxation expert of the Company believe that there are meritorious ground available to defend the foregoing demand. Consequently, no provision has been recorded in these financial statements.

6.2 Commitments

The Company has commitment in respect of letter of credits other than for capital expenditure approximately Rs. 325.04 million (December 2021: Rs. 307.30 million).

		September 30, 2022 Unaudited	December 31, 2021 Audited
7	Property, plant and equipment	(Rupees in thousand)	
	Opening book value	925,374	1,050,902
Add:	Additions during the period	137,017	44,722
		<u>1,062,391</u>	<u>1,095,624</u>
Less:	Disposal during the period (at book value)	(25,594)	(22,274)
	Depreciation charged during the period	(111,316)	(147,976)
		(136,910)	(170,250)
		<u>925,481</u>	<u>925,374</u>

7.1 Additions

Note

	September 30, 2022 Unaudited (Rupees in thousand)	December 31, 2021 Audited
Buildings on freehold land	18,420	-
Plant and machinery	26,552	12,534
Tools, jigs and attachments	-	421
Patterns	-	-
Other equipment	16,580	13,408
Furniture and fixtures	1,201	4,200
Office machines and appliances	9,672	11,603
Vehicles	64,592	2,556
	<u>137,017</u>	<u>44,722</u>

8 Trade debts

	September 30, 2022 Unaudited (Rupees in thousand)	December 31, 2021 Audited
Trade debts	1,748,718	1,700,062
Less: Provision for doubtful debts	(103,310)	(113,109)
	<u>1,645,408</u>	<u>1,586,953</u>

9 Cash generated from operations

	Nine months ended	
	September 30, 2022 (Un-audited) (Rupees in thousand)	September 30, 2021
Profit before taxation	63,746	23,226
Adjustment of non-cash items:		
Depreciation on property, plant and equipment	111,316	111,369
Depreciation on investment property	-	-
Amortization on intangible assets	4,433	6,511
Profit on sale of property, plant and equipment	(9,210)	(1,003)
Amortization of deferred government grant	(4,219)	(7,712)
Employees' retirement and other benefits	22,208	19,509
Provision for doubtful debts and receivables	1,155	(3,598)
Provision for slow moving stock	4,500	4,500
Finance cost	175,896	69,912
Provisions no longer considered necessary and unclaimed balances written back	(28,148)	(28,148)
Exchange gain	(96,640)	(669)
Profit before working capital changes	<u>245,037</u>	<u>193,897</u>

	Nine months ended	
	September 30, 2022	September 30, 2021
	(Un-audited) (Rupees in thousand)	
Effect on cash flow due to working capital changes (Increase) / decrease in current assets:		
Stores, spares and loose tools	(8,999)	(1,335)
Stock-in-trade	22,932	(414,335)
Trade debts	139,699	77,217
Contract asset	(143,596)	(108,098)
Advances, deposits, prepayments and other receivables	(41,489)	(134,782)
	(31,453)	(581,333)
Increase / (decrease) in current liabilities:		
Trade and other payables	63,431	430,734
Contract liability	(19,638)	4,303
Due to provident fund	1,530	741
Provisions for other liabilities and charges	(16,145)	(33,790)
	29,178	401,988
	242,762	14,552

	September 30, 2022	September 30, 2021
	Unaudited (Rupees in thousand)	
	10 Cash and cash equivalents	
Cash and cash equivalents comprise the following items:		
Cash and bank balances	193,521	223,782
Short term finances	(1,816,016)	(1,144,503)
	(1,622,495)	(920,721)

	Three months ended		Nine months ended	
	September 30, 2022	September 30, 2021	September 30, 2022	September 30, 2021
	(un-audited) (Rupees in thousands)			
11 Sales				
Local sales	1,000,575	798,486	3,260,899	2,939,984
Export Sales	345,196	129,416	802,083	431,848
	1,345,771	927,902	4,062,982	3,371,832
Less: Sales tax	(141,056)	(38,327)	(452,841)	(331,885)
	1,204,715	889,575	3,610,141	3,039,947

	Three months ended		Nine months ended	
	September 30, 2022	September 30, 2021	September 30, 2022	September 30, 2021
12 Cost of goods sold				
			(un-audited) (Rupees in thousands)	
Raw material consumed	630,980	451,279	1,789,963	1,555,025
Salaries, wages, amenities and staff welfare	100,317	83,290	273,384	237,693
Staff training	5	150	5	150
Electricity and power	64,305	56,052	166,532	142,063
Stores and spares consumed	73,442	77,078	212,475	232,253
Insurance	1,714	1,725	5,155	5,146
Travelling and conveyance	12,578	7,583	33,590	19,604
Postage and telephone	2,159	2,164	6,337	6,279
Printing and stationery	307	564	4,868	1,355
Rent, rates and taxes	1,595	1,865	3,482	4,081
Repairs and maintenance	12,824	7,710	22,774	21,793
Legal and professional charges	5,061	2,097	9,311	4,564
SAP user license fee and other IT services	7,330	10,510	28,308	29,995
Packing expenses	7,820	10,221	34,638	26,119
Outside services	78,005	91,926	268,689	312,603
Depreciation on property, plant and equipment	34,536	34,166	102,375	102,888
Amortization of Intangible assets	1,016	1,129	3,048	3,440
Provision for obsolete stores and stocks	1,500	1,500	4,500	4,500
Warranties	12,538	4,199	18,878	14,015
Other expenses	1,344	2,903	3,859	6,772
	<u>1,049,376</u>	<u>848,111</u>	<u>2,992,171</u>	<u>2,730,338</u>
Opening work-in-process	<u>577,720</u>	<u>315,411</u>	<u>648,779</u>	<u>241,578</u>
Less: Closing work-in-process	<u>591,278</u>	<u>333,343</u>	<u>591,278</u>	<u>333,343</u>
(Increase) / decrease in work in process	<u>(13,558)</u>	<u>(17,932)</u>	<u>57,501</u>	<u>(91,765)</u>
Cost of goods manufactured	<u>1,035,818</u>	<u>830,179</u>	<u>3,049,672</u>	<u>2,638,573</u>
Opening stock of finished goods	<u>126,252</u>	<u>51,503</u>	<u>130,072</u>	<u>56,711</u>
Less: Closing stock of finished goods	<u>105,346</u>	<u>59,348</u>	<u>105,346</u>	<u>59,348</u>
(Increase) / decrease in finished goods	<u>20,906</u>	<u>(7,845)</u>	<u>24,726</u>	<u>(2,637)</u>
	<u><u>1,056,724</u></u>	<u><u>822,334</u></u>	<u><u>3,074,398</u></u>	<u><u>2,635,936</u></u>

13 Administrative expenses

Included in administrative expenses is the group service cost amounting to Nil (September 2021: Nil).

14 Transaction with related parties

		Three months ended		Nine months ended	
		September 30, 2022	September 30, 2021	September 30, 2022	September 30, 2021
Relationship with the Company	Nature of transaction			(un-audited)	
i. Associated Undertaking	Purchase of goods and services	119,659	84,318	337,789	312,477
	Sale of goods and services	311,536	129,417	754,948	431,848
	Commission income	-	4,837	1,587	10,327
	Commission expense	28,216	2,394	69,653	28,753
	Royalty and trademark	(3,908)	4,174	3,904	12,079
	SAP user license fee	12,615	18,088	48,722	51,626
	Group service cost	-	-	-	-
ii. Post retirement benefit plans	Expense charged	7,709	12,870	31,652	36,414
iii. Key management personnel	Compensation	14,720	14,778	44,159	44,333
				September 30, 2022	December 31, 2021
				Unaudited	Audited
				(Rupees in thousand)	
Period end Balances					
Receivable from related parties				541,760	226,993
Payable to related parties				411,378	348,669

15 Date of authorization for issue

These condensed interim financial statements were authorized for issue on October 19, 2022 by the Board of Directors of the Company.

Chairman

Chief Executive

Chief Financial Officer

ڈائریکٹرز کا جائزہ

مجھے KSB ایمپس کمپنی لمیٹڈ کے 30 ستمبر 2022 کو ختم ہونے والی نو ماہی کے مالی گوشوارے پیش کرتے ہوئے خوشی محسوس ہو رہی ہے۔

مالی سال 2021 میں 5.6 فیصد کی مستحکم نمود درج کرنے کے بعد، مالی سال 2022 میں پاکستان کے لیے جی ڈی پی کا نقطہ نظر تقریباً 4 فیصد تک کم ہو گیا۔ مالی سال 2022 کے لیے افراط زر کی شرح میں اضافہ ہوا اور تقریباً 11 فیصد تک بلند رہا۔ ستمبر 2022 میں افراط زر میں مزید 14.40 فیصد اضافہ ہوا، حالانکہ مالی سال 2023 میں آئندہ مہینوں میں اس کے کم ہونے کی توقع ہے۔ موجودہ معاشی صورت حال، اور حالیہ سیاسی عدم استحکام کے پیش نظر ملک میں مجموعی کاروباری سرگرمی متاثر اور مزید دست روی کے اثرات مرتب ہو سکتے ہیں۔

KSB پاکستان نے سال 2022 کے پہلے نو مہینوں میں 2021 کے مقابلے میں 18% کے اضافے کے ساتھ 3,610 ملین روپے کا کاروبار حاصل کیا ہے۔ ٹیکس سے پہلے منافع 64 ملین روپے اور ٹیکس کے بعد منافع 26 ملین روپے، فی شیئر آمدنی 2.00 روپے رہی۔

آگے بڑھتے ہوئے، پانی اور جنرل انڈسٹری مارکیٹوں کے شعبوں میں کاروباری امکانات بہت امید افزاء ہیں یہاں تک کہ انٹرکمپنی کاروبار کے لیے بھی مضبوط نقطہ نظر ہے۔

بورڈ پہلی ششماہی میں مثبت کاروباری نتائج حاصل کرنے کے لیے KSB کی پوری ٹیم کی لگن اور محنت کو تسلیم کرتا ہے اور سال 2022 کے لیے نیک خواہشات کا اظہار کرتا ہے۔

منجانب بورڈ

Imran Ghani

عمران غنی

ایم ڈی / چیف ایگزیکٹو آفیسر

19 اکتوبر 2022ء

لاہور، پاکستان

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